

THE **Publishers'**
Weekly

The American BOOK TRADE JOURNAL

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NEW YORK, JULY 12, 1919

No. 2

DANGEROUS DAYS

The Evening Sun (N. Y.) in its review of Mrs. Rinehart's book, says:

"As a presentation of national psychology in America the book is far the best that has yet been done. In its breadth, restraint and comprehensive intelligence, no one else has covered

(Please turn over)



**N. Y. Evening
Sun Review of
"DANGER-
OUS DAYS"**

(Continued)

so much ground with such uniform accuracy and understanding.

"The characterization of the story as a 'cross-section of American life in war time' is apt. It is that and the section is rather large, presenting many types. It is also painted on a larger canvas than she has heretofore used.

"Mrs. Rinehart always does well with her young men. She understands them.

"Mrs. Rinehart knows the feminine soul better than any mere male critic.

"Mrs. Rinehart understands the German type too. Perhaps the most subtly drawn character of all is the German. So far as character drawing goes it is a real masterpiece.

"It is a novel built upon a large scale, and it succeeds, beyond question, in all its essentials."





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(1870—1919)

by Charles Downer Hazen, — Author of "Europe Since 1815" Etc.

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428 pages.

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¶ Problems of the Pacific

by C. BRUNSDON FLETCHER, author of "The New Pacific." Preface by Rt. Hon. Sir Wm. MacGregor. With folding maps, xxx+253 pp., 8vo, \$3.00.

¶ Main Currents in Spanish Literature

by PROF. J. D. M. FORD of Harvard. The literature of the land of Ibáñez, Benavente, etc., and of Spanish America informally discussed. \$2.00.

¶ The Road to a Healthy Old Age

by DR. T. BODLEY SCOTT.
"Most practical and helpful—most illuminating."—N. Y. Times Review. \$1.35

¶ The Dardanelles Campaign

by HENRY W. NEVINSON. John Masefield, author of "Gallipoli" calls it: "Eloquent and austere, careful and wise. It is not likely any other book will supercede it." Maps and illustrations. \$5.00

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by Gertrude Mathews Shelby. How War Relief Organizations may "carry on" in peace times. \$1.50

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Forthcoming Fall Fiction—

Aug. 21	Aug. 21	Sept. 4	Sept. 18
The Chinese Puzzle	Short Stories of the New America	The Old Madhouse	The Happy Years
by MARIAN BOWER and LEON M. LION.	Edited by MARY A. LASELLE.	by WILLIAM DE MORGAN.	by INEZ HAYNES IRWIN.
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L'AERONAUTIQUE

GRAND MONTHLY REVIEW ON AVIATION

in-4 to

(24 cm x 32 cm)

French Aviation, which all the peoples of the world have so closely followed during the war, ought to have a journal worthy of its great glory.

The publishing house of Gauthier-Villars et Cie, so well known for its finely produced scientific and technical works has commenced publication of the above named journal to supply this need.

But this is an exceptionally fine production, beautifully and luxuriously printed, and abundantly illustrated, full of living facts and information. The cover is printed in colours.

Each number includes General Historical and Anecdotal Studies. One part is devoted to the technical side, another part to information; dirigibles are dealt with. All the events in the Aerial World are described and commented on.

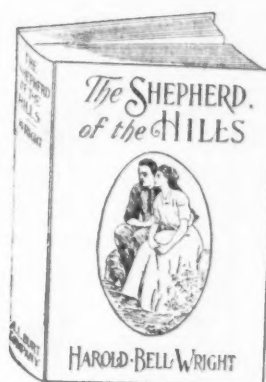
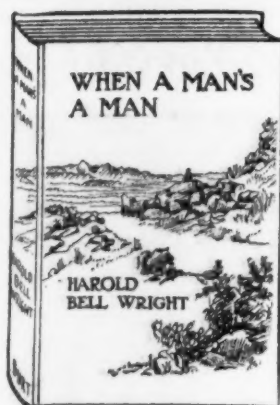
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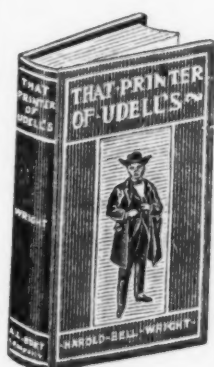


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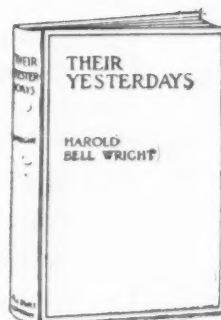
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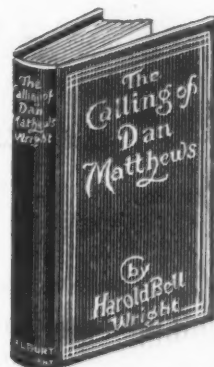
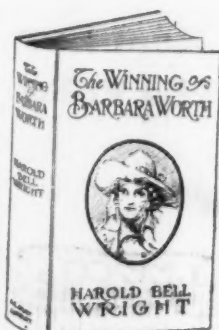
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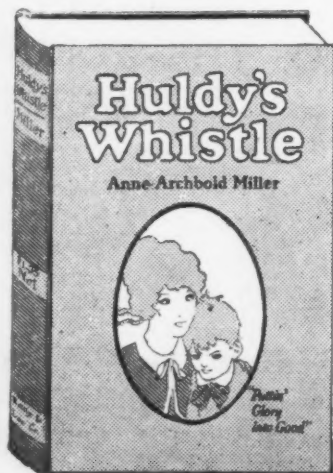
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Edgar A. Guest

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The love-light of the home life and the joy of just being in it and of it, shine through the pages of this latest book by "Eddie" Guest. There's fun aplenty here too; little boy poems by one whose heart still is boyish; little girl poems by one who knows and loves little girls. His sure and sympathetic interpretation of what's in the heart of every-day folks is what makes this author's fame and popularity grow with each new year.

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The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

July 12, 1919

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Does the Bookstore Appeal to the Passerby?

SOME people there are that dislike to enter a shop, are shy at opening a large plate glass door to face unknown and inquiring eyes within. The retailer becomes so familiar with the many faces that come again and again into the store that he sometimes forgets that there are many others who look, hesitate and pass by. Perhaps they pass by because they do not know just what to ask for or how to ask for it, perhaps because they are not sure about the firm, perhaps because the store looks dignified or expensive while they prefer informality and possible inexpensiveness.

A bookseller might perhaps consider putting in a line of technical books believing that there are hundreds of tradesmen and mechanics who are looking for the material that will help them increase their ability. Can he get these people into his store for the books they need? Very probably so by window displays and by having a salesman who knows the difference between metal working and plumbing. Yet even with the best efforts there will be many prospective buyers who will say to themselves, "That store is evidently not my style. They cater to the high-brow trade. I shall be charged for style and service for which I don't wish to pay."

The second-hand store appeals to the eye of this man even tho it may be a new full-priced volume he selects from the shelf; the department store too is easier to enter as the aisles seem more like a public street where one can wander without interruption or inquiry.

How does the average buyer size up a store and get his opinion of its merchandise level? Probably from his accumulated experiences in other stores. Certain types of front and certain characteristics of window display have come to be connected with a certain type of merchandising. The Liggett Drug Stores would not in all probability adopt their colored store fronts and crowded window dis-

plays if these had not proved the best way to get the attention of the largest number of buyers for their merchandise. Woolworth and the Great Atlantic and Pacific Tea Co. always declare in favor of red fronts, which are the very things that would kill the business of Hanan shoes or Park & Tilford groceries.

No store can strike a note that appeals to every class. The merchant must make up his mind wherein lies his strongest chance of appeal and fit the store and the displays to best give the impression needed. It does not seem likely that the type of display which catches the public of the United Cigar Stores is likely to appeal to the greatest body of book buyers. Even the popular fiction displayed in a Liggett window looks to the book buyer to be poorer merchandise than when displayed in a full depth window with uncrowded signs.

It seems to be the experience of bookstores that a simple front with windows that can be dressed in an uncongested way, yet with attractive signs, gives on the whole the most suitable appeal for a bookstore. If a personal and eclectic note is to be struck, brighter color can be successfully used; if second-hand books or bargain sets are displayed, a more crowded window with more price marks seems effective.

If dignity of display serves to keep out some possible buyers, this reserve may be broken down by the direct appeal of book displays on trade, business and practical affairs, coupled with a careful and sympathetic handling of the customer when inside.

There are too many people that do not know the inside of the local bookstore. Means must be found to make connection with this public. Careful thought and experiment should give the cue as to the best way to meet this book-trade problem.

Expansion is Needed

THE discussion of plans for co-operative buying to meet the competition of the chain store systems was a prominent feature of the convention of the National Association of Retail Grocers at Salt Lake City recently.

The chain store in the grocery field has gone ahead rapidly in war time, while people have been watching every expenditure and not demurring at less elaborate service.

Rumors of chain store methods in the book-trade field have been persistently circulated

in the last year, but as yet there have been no plans materialized or made public. There can hardly be the temptation to go into the book field that there is in boots, furniture, or tea, yet a merchant with an ambition to organize retail establishments may be tempted by the fact that there are so many locations that are almost free from competition.

There is no traveling salesman from even the most popular of publishing houses but could name a score of good-sized cities where bookstores could be started. The younger men from the older retail stores should be stepping out to start stores in these places and tilling the new fields with all the vigor that goes in a new venture. In such a way Mr. Pettibone opened in Dayton and Mr. Fletcher branches out in Akron.

The pace needs new and immediate acceleration. The day of more bookselling is at hand. New ventures should be made at once. If not by one means, then by others.

The only way that publishers can meet the increased costs and discounts successfully is by finding outlets for larger editions, more sales from the same plates in the same period. This ought to be entirely possible with the large under-developed territories for book distribution. Some means surely must be found for reaching out.

MANY people did not buy books for summer reading last year. The bookseller remembers why. It was not a time of real relaxation. It was a time for redoubled war work, for knitting, for committee appointments, for filling office gaps by doing double duty.

This year means real vacation for most people. Never has there been such need for change and rest, never more call for new viewpoints, new information, new vision.

The bookseller can expect to find people more eager to plan for good summer reading than ever before, and the next two weeks should show the general direction which that reading is to take.

GUESSING contests in the domain of books are so very common that it is perhaps strange that they should have all been directed to the lay reader. Here is one that seems less simple. An editorial in the *New York Times* "Book Review" refers to "poetry in the field of abstract morality and theology" which has sold up to 100,000. And not even the publisher's name to give a cue.

AMONG the fall plans for *The Bookman*, is the announcement of the beginning of a series of six bi-monthly articles by Miss Annie Carroll Moore of the New York Public Library, reviewing the new books for children.

Such a series should prove of first importance to the book-trade as there is at present no good medium for the reviewing of children's books and little attempt made to estimate the newer product in the same way that adult fiction is reviewed.

Miss Moore's lectures last fall have made her name familiar to the book-trade and the breadth of her preparation for such work and the fairness of her estimates should make this series of marked importance.

The PUBLISHERS' WEEKLY would suggest the advisability of sending to Miss Moore advance sheets in order that the book-trade may get fullest value from these articles.

Word Merchants vs Plot Makers

The debate as to relations between book and film has been waging warm in the press. Mr. Channing Pollock has given out a scathing attack on the malpractice of the film directors; Mr. Wildhack has expressed an emphatic opinion that the screen is not a suitable medium of expression for the author and now Mr. Rex Beach, in the *Authors' League Bulletin*, declares that "to the author with a living, moving story, which is capable of visualization, it offers a field as wide or wider than the printed page. . . .

"Nor can I agree that an author's main stock in trade is words, and that the skillful use of them in plot development, style, character, analysis, and the like is what makes him an author. How about the plot itself? Is there no importance to the idea, the theme, the story upon and about which the words are draped?

"There are some conspicuous word merchants who deal in the English language, but the general public doesn't clamor for their wares. They write for the 'thinking class'—the elite, the discriminating. As a rule they scorn the crass commercialism of magazines and movies and such inartistic catch-penny devices. However, literary masterpieces live because they have been and will be read not by the few, but by the many. That was true in the time of Homer, and even today the first move made by an editor when he receives a manuscript, or a gentle reader when he buys a book, or a T. B. M. when he sinks into an orchestra chair, is to look around for John Henry Plot. If Mr. Plot is too long delayed in arriving or doesn't come at all, the editor usually sends regrets, the reader yawns, and the tired business man falls asleep. It's a sad state of affairs and awful tough on art, but it can't be helped.

CENTRALIZED BOOK SELECTION FOR LIBRARIES

The proposal for a New York headquarters for library binding, cataloging, and book selection as printed in the PUBLISHERS' WEEKLY of June 7th, was not brought up for discussion at the Asbury Park Convention but a committee is to be appointed to further investigate the idea.

The librarian of the Youngstown, Ohio, Public Library, Joseph L. Wheeler, as one of those who drafted the original proposal offers this comment on the plan and its relation to the book-trade:

Editor, PUBLISHERS' WEEKLY:

At the conference of the American Library Association a motion was carried authorizing the Executive Board to appoint a committee to consider a plan for centralizing book selection, buying, and rebinding, and publicity. I do not know whether the committee has been appointed, but as the person who made the motion calling for this appointment, I wish to call attention to two or three facts for the benefit of the book trade.

1. This project is as much an outcome of some of the problems of library rebinding as it is of the work done by the American Library Association War Service, and the whole matter is one not so much of discounts or saving on original book prices as it is of improving the service which libraries are giving to the public. At the present time every library, by doing its own work in its own way, is consuming a disheartening proportion of the time of its staff in what are simply preparatory processes—getting the books ready for use, with the result that the main work of the library gets little attention—the actual getting of books used by the public. I mention the foregoing, because I think to most booksellers it will bring a new point of view.

2. Perhaps this may be the occasion for a concerted effort on the part of the three interested parties—publishers, booksellers, and librarians—in a great campaign to get the public to use more books. If any bookseller takes the attitude that a centralized selecting and buying office is going to injure his personal business, it will be most unfortunate, and, to my mind, not true to facts. Is it not true by this time that the booksellers as well as the publishers realize very clearly that public libraries have been one of the greatest aids in increasing their business? In my own library we not only assist the local bookstore in looking up publishers, prices, and titles, and even filling out and mailing to them order cards for customers, but we have assisted in preparing their book publicity. We have had library assistants on duty at the bookstore during the Christmas season, and in many ways have undertaken to increase the local sale of books thru the stores. We believe that this is an important function of a public library, and I am sure that many librarians, if not all of them, feel the same way.

3. The question of discounts is one which has been discussed on many occasions, and will be of importance, tho perhaps not of

primary importance, in the proposed plan. Suppose, for instance, that in order to get their books very promptly and to avoid the necessity of rebinding books, especially fiction, the libraries should decide to have new fiction ordered thru a central bureau as soon as the galley proofs could be read by a competent committee, and that books thus could be ordered in the sheets and then bound with a library overcast stitching and placed in library buckram covers, gilded or decorated with the publishers' regular dies and plates. Even at the retail price the libraries would, by such a scheme, receive much better service and give it to their public than they have ever succeeded in doing, and the rebinding of fiction thereafter would be unnecessary.

In conclusion I would like to say that this plan presents many practical difficulties, and it may be that all of it, or even any part of it will not prove feasible. I am writing this in the hope that booksellers will do their best to co-operate and find some ways to carry out the plan rather than to become prejudiced against it on account of the possibility of losing library business. If local dealers would make an effort to develop the trade that is waiting for them in their home towns rather than to depend upon public library business to keep them afloat, their sales would doubtless increase considerably. That seems to be the experience in this town. This is the time for booksellers and librarians to join with the publishers in working out a plan that will help all parties concerned. I write this in an unofficial way as no committee has yet been appointed so far as I know.

JOSEPH L. WHEELER, Librarian.

Which Are the Best Reviewing Mediums?

A valuable new feature of the 1919 edition of the *American Book-Trade Manual* (Bowker) is the list of tested reviewing mediums. Twenty leading publishers submitted their lists of periodicals and newspapers that had given the best service in book reviewing. These lists were compared and a consensus of opinion found.

Newspapers to the numbers of 25 were recommended by at least 75 per cent. of the publishers, 25 more were on the lists of at least 50 per cent. of the publishers and 50 more by at least 30 per cent., 128 others were used occasionally.

Of the periodicals a list of 16 comprises those that are continuously supplied with review copies by at least half the publishers, a second group of 16 are found on the mailing lists of at least 25 per cent. of the publishers.

These lists form a valuable guide to the publisher who wishes to make the best use of publicity material.

The Annual which has not had a revision since 1914, contains the latest address lists of American publishers and booksellers and English publishers.

AN AMY LOWELL BOOKSHELF

A bookshelf of modern poets, selected by Amy Lowell especially for Doubleday, Page bookshops makes its appearance this week. The collection represents the cream of what Miss Lowell deems the best and most representative volumes produced by the modern movement in poetry to date.

Including three books of interpretive criticism and the anthology of Harriet Monroe and Alice Corbin Henderson, there are fifty-four volumes on Miss Lowell's list. In assembled form these will be offered to the public immediately thru the Doubleday, Page bookshops at the Pennsylvania Terminal, Lord & Taylor's and the Liberty Tower Bookshop, 55 Liberty Street, New York City. A little later it is expected that "A Bookshelf of Modern Poets, compiled by Amy Lowell" will be placed on sale generally thruout the country.

As nearly as anything can, this selection of Miss Lowell's represents a definitive list. The poetry of the last half dozen years has been exhaustively reviewed by her in arriving at her choices. No modern in her opinion essentially worthwhile has been omitted, whether he writes in the older or the most unfettered advanced idiom. Neither has anyone merely startling or sensational or freakish been included. The level of excellence set by her own critical conscience has formed the sole criterion of Miss Lowell's acceptance or rejection.

In a sense, the compilation of this list by Miss Lowell at this time comes as a climax to the progress of the movement for which she has so tirelessly battled. Tho many still dislike it, this movement, among the critics and experts, has now definitely won its spurs. It has run the usual gamut of ridicule, and come out victorious. It admittedly has to be reckoned with. To the great mass of average readers, however, it still remains largely an enigma—an uncharted sea upon which, with the best desires in the world, they know not how to find their way. It is to these average readers that Miss Lowell now presents "A Bookshelf of Modern Poets" as a reliable compass.

The broad spirit in which the Boston poet has entered upon her selective task lends interest to her inclusions and rejections.

Edgar Lee Masters is represented by "Spoon River" and "The Great Valley." Vachel Lindsay also has two volumes. Miss Lowell herself, Edwin Arlington Robinson, John Masefield, John Gould Fletcher and Witter Bynner are given three each. Both the winners of the \$500 poetry prize awarded this year by Columbia University, Carl Sandburg and Margaret Widdemer, are included with their prize volumes.

In full, the list is as follows:

Charnel Rose, by Conrad Aiken. *Four Seas*.
Images, by Richard Aldington. *Four Seas*.
Merchants from Cathay, by William Rose Benet. *Century*.
Minna and Myself, by Maxwell Bodenheim.

Pagan Pub.

Old Christmas and Other Kentucky Tales In Verse, by William Aspinwall Bradley. *Houghton*.

Poems, by Rupert Brooke. *Lane*.

Grenstone Poems, The New World, Songs of the Beloved Stranger, by Witter Bynner. *Stokes*.

The Mountain Singer, by Seosamh Mac-Cathmhaoil; (Joseph Campbell) *Four Seas*.
Afternoons of April, by Grace Hazard Conkling. *Houghton*.

Sea Garden, by "H. D." *Houghton*.

The Listeners, Peacock Pie, by Walter De la Mare. *Holt*.

Poems, by John Drinkwater. *Dodd, Mead*.
Irradiations, Goblins and Pagodas, *Houghton*;
The Tree of Life, *Macmillan*, by John Gould Fletcher.

North of Boston, Mountain Interval, by Robert Frost. *Holt*.

Collected Poems, by Wilfred Wilson Gibson. *Macmillan*.

Poems, by Ralph Hodgson. *Macmillan*.

Amores, by D. H. Lawrence. *Huebsch*.

The Congo, The Chinese Nightingale, by Vachel Lindsay. *Macmillan*.

Sword Blades and Poppy Seed, Men, Women and Ghosts, Can Grande's Castle, by Amy Lowell. *Macmillan*.

The Everlasting Mercy, Salt Water Ballads, The Story of A Roundhouse, by John Masefield. *Macmillan*.

Spoon River Anthology, The Great Valley, by Edgar Lee Masters. *Macmillan*.

The New Poetry, compiled by Harriet Monroe and Alice Corbin Henderson. *Macmillan*.

Little Grey Songs From St. Josephs, by Grace Fallow Norton. *Houghton*.

War and Laughter, by James Oppenheim. *Century*.

Children of the Night, The Town Down the River, *Scribner*; The Man Against the Sky, *Macmillan*, by Edwin Arlington Robinson.

Chicago Poems, Cornhuskers, by Carl Sandburg. *Holt*.

Counterattack, by Siegfried Sassoon. *Dutton*.

The Sad Years, by Dora Siegersson. *Doran*.

Reincarnations, by James Stephens. *Macmillan*.

Love Poems, Rivers To the Sea, by Sara Teasdale. *Macmillan*.

Growing Pains, by Jean Starr Untermeyer. *Huebsch*.

Challenge, *Century*; These Times, *Holt*, by Louis Untermeyer.

Lanterns in Gethsemane, by Willard Wattles. *Dutton*.

The Old Road to Paradise, by Margaret Widdemer. *Holt*.

The New Era In American Poetry, by Louis Untermeyer. *Holt*.

Tendencies in Modern American Poetry, by Amy Lowell. *Macmillan*.

The Advance of English Poetry in the Twentieth Century, by Professor William Lyon Phelps. *Macmillan*.

The Vogue of Mark Twain

In a letter to the editor of "Books and the Book World" (in the N. Y. Sun) Albert Bigelow Paine states that the aggregate sale of Mark Twain's books in the United States alone during the year 1918 was 588,967 volumes and there was no one of these books that did not sell more than 20,000 copies.

The above statement of fact was prompted by an earlier comment of Mr. De Casseres who took occasion to say that "either Mark has got to be old-fashioned or else I, like the rest of the world, have now become case-hardened to Mark Twain's humor. . . . Aside from two or three books, Mark Twain leaves us without a smile. It is the 'old stuff.' The brain and jaw refuse to be tickled."

In Mr. Paine's comeback he says that such a record of sales is doing pretty well for "old stuff." There is little, if any, "new stuff" which sells better. As a matter of fact more people are buying and reading Mark Twain's books to-day than ever before, and the royalty paid to his estate last year was larger than the humorist himself ever received in any one year. "The rest of the world" is still reading Mark Twain.

The New Demand for Detective Stories

The detective story is about to come into its own. With prohibition we are told that crime will end, and with the end of actual crime it will assume a historic interest. No one really cared for the wild west so long as it lasted, but today a wilder west than ever existed is being put on paper and thrown on the screen, and we count that day lost which does not see a gentleman leaping the bar of a western saloon on horseback and clearing out the building with his gun. So with crime. With our greatest criminals reforming, with no drunkards to fall back on, fictionally, our criminal instincts can only find a vicarious outlet in fiction. But it is rather terrible to contemplate having the villain fortify himself with a glass of buttermilk before starting out to kidnap the millionaire's daughter.

—MARY ROBERTS RINEHART in *The Use of Print*.



WHEN THE NEXT LIST OF SIX BEST CELLARS IS MADE UP
"Ding" in the New York "Tribune" puts his July 1st cartoon into book-trade parlance.

Recent Motion Pictures Based on Books

These pictures have been selected for listing by the National Board of Review of Motion Pictures:

Come Out of the Kitchen, 5 reels, Famous Players-Lasky:Paramount. Star—Marguerite Clark.

The stage comedy, Broadway success starring Ruth Chatterton and Bruce McRae put on by Henry Miller and adapted by A. E. Thomas from the novel by Alice Duer Miller.

Third Degree, The, 7 reels, Vitagraph. Star—Alice Joyce.

A domestic detective drama adapted from the stage success of Charles Klein.

Boomerang, 7 reels, Pioneer. Star—H. B. Walthall.

From the novel by William Hamilton Osborne dealing with many of the labor problems.

Broken Blossoms, 6 reels, Famous Players-Lasky:Arctcraft. Star—Lillian Gish. Direction of D. W. Griffith.

From the story "The Chink and the Child" in Thomas Burke's "Limehouse Nights."

Daddy Long-Legs, 8 reels, First National. Star—Mary Pickford.

Picturization of the popular story.

A Good Sales Letter

Miss Bessie Graham, the editor of the Home School for Booksellers, and thereby well-known to the retail booksellers, has entered the publishing field as sales manager of The Womans Press. The first evidence of her new efforts which has come to the office of the PUBLISHERS' WEEKLY is a trade letter covering four of their recent publications. As it seems to us an excellent example of the information and suggestion that a sales letter should contain we print it herewith in full as of interest to those who are in charge of the writing of sales letters.

The Womans Press

Publication Department National Board of the Young Women's Christian Association, 600 Lexington Avenue, New York City.

June 17, 1919.

Familiarity breeds esteem, especially familiarity with books from The Womans Press.

It is one thing to be up-to-date, it is another thing to be modern. If you want to be modern buy "The Modern Reader's Calendar" for 1920. It is a collection of beautiful passages from many writers, especially from the modern writers, and from the old writers who have stayed modern. There is nothing so companionable as a literary time-table to accompany you all thru the year. Read it straight thru, and then read it day by day. It will make 1920 your "most immemorial year."

Have you heard of "Madame France?" Not a flesh and blood woman, but a flesh and blood book. The author, Miss R. Louise Fitch, has reviewed the work of French women during the war, and outlined the repair work that now remains to do. Great deeds done are an earnest of great deeds to come. "Madame France," her refugees, her repatries, her children, her schools in war-time, her social life, and her religion give the sort of inspiration that begets emulation.

"Mobilizing Woman-power" and "Madame France" are complementary. (That does not mean that they are given away.) One tells what French women have done; the other tells what American women can do. The world has discovered that there are three kinds of power: horsepower, candlepower and woman-power. How to mobilize woman-power for after-war work is the problem that the author, Harriot Stanton Blatch, has outlined. Man-power is demobilizing, Woman-Power is still enlisting. To utilize and to organize this vast Woman Army of Occupation Wanted is our task. Learn how!

Courage! Do you always keep a stout heart? We hear of Travelers' Aid Societies, and Ladies' Aid Societies, but Miss Jeannette Marks in her book on "courage" has founded a Self-Aid Society. "Let's go in smiling" Captain Anderson said to his men when he led them into battle. This shibboleth is the keynote of "courage." The book is a spiritual tonic. It is not only a strong book, it is a strengthening book. Read it with a pencil in your hand, marking the epigrams and

the "pepigrams" that will help you to take hold on courage.

Tell us what subject you want to read and we will tell you what books to read. We are here to be consulted.

Yours sincerely,

BESSIE GRAHAM, Sales Manager.

A Novel by a Nine-Year Old

A "really truly" story of grown-ups written by a girl of nine has just been published by the London firm of Chatto & Windus. It is called "The Young Visitors," and its charm is said to lie in its naturalness and the naive way in which this youngster of nine puts down a narrative and dialog, partly made up of her own childish ideas and partly the reflection of serious remarks absorbed from her elders. The authoress, Miss Daisy Ashford, wrote the story some years ago, relegating it with other youthful effusions to the drawer of mother's desk, where it was discovered a few months ago by a friend who was quick to see its literary merit and straightway dispatched it to Chatto & Windus. Mr. Swinerton of that house showed it to Sir James Barrie, with the result that he offered to write a preface. In it he declares that the original text of the story has never been touched or altered in any way, which one can readily believe after seeing the book. Tho the literary world is not indebted to Sir James for the actual discovery, it goes without saying that his sponsorship has made all the difference between the quiet reception the book might otherwise have had and the amazing success it has already achieved. By noon of the day when it was published the bookstalls had sold out and within three days three editions had been sold.

English Printing Cost Up 130%

The London Master Printers' Association have made the following statement with regard to the recent added rise in printing charges and the total rise since 1914. A recent estimate on the war increase in English custom binding placed it at 150 per cent.

"In view of the further increases in wages to all sections of the trade which come into force this June, it will be necessary to add very considerably to charges for printing.

It has been ascertained by the Costing Committee of the London Master Printers' Association that, owing to the reduction in working hours to 48, and the payment for bank holidays and a week's holiday in the summer, and to increased wages which commence the first week in June, the cost of printing has advanced by 12½ per cent.

"It will be necessary to add a sufficient percentage to present charges to bring the total increase on pre-war printing charges up to at least 130 per cent."

Mail Order Commissions for the Salesman

A much discussed topic in publishing houses of the present day concerns itself with the question shall salesmen get credit for mail orders received from their territories? Those who say "No" base their stand on a feeling that a man is paid to travel and sell goods; if he permits an order to escape him, then he leaves the field open to a competing man who may come the next day. Unless the salesman gets the order right while he is on the job, he has fallen down.

Those of the other camp believe that a salesman should get credit for all business which comes out of his territory, whether he gets the order in person or it is sent in by mail. Some go further and state that if anything the salesman should have a little more credit for the order sent in by mail than if he had taken it personally. One of the houses holding this view states in *Printers' Ink* that its salesmen are sent out not so much with the idea of extracting orders from the trade as of taking care of the firm's interests in that territory. It believes that the salesman is really the representative of the house—not a peddler trying to unload goods—and as a representative he should be given credit for the mail orders which come in as a result of his efforts in the territory.

In the long run the experience of most firms has led them to adopt a policy similar to the latter. By putting the best man they can find into a given locality, they expect him to look out for the best interests of the trade, in return for which they reward him as befits a real business man. In the final analysis it is the proper education and developed good will of the retail customers for which every firm is desirous, and in a large measure this is gained thru representatives on the road who do their best work only when they are made to feel that they have had a square deal and are associated with a house which does constructive business, rather than with one which is working forced orders.

Girl's Reading

A recent investigation carried on among its readers by the editors of the *Girls' Companion* brought forth some interesting information. Out of the 2060 personal responses sent in answer to their questionnaire it was found that the average age of the girls was 13.7 years, with a large percentage of them attending school either in the seventh or eighth grade or the first year high school. One of the questions asked was to tell one's favorite recreation, whether it was some form of athletics, music, reading, dancing, the movies, or sewing. In nearly half of the cases reading was given as unqualified first choice. Such direct testimony from the girls themselves substantiates the general feeling among book-dealers that young people of the present day are constant and omniverous readers and potential buyers of current literature.

Mr. Shorter Visits New York

Tho many distinguished men of letters come to our shores from England, few turn to the bookstores as their first point of interest and the New York book-trade has felt honored that Mr. Clement K. Shorter has found so much to draw his attention while in the city.

Besides visiting those shrines for the bibliophile, the Morgan and the Huntington libraries and the New York Public Library, Mr. Shorter has spoken in his "Literary Letter" to the *London Sphere* of his calls on the New York book-trade:

"New York is a bookman's paradise alike in its bookshops, its auction sale rooms, its public libraries, and above all in its wonderful private collections. There is no bookseller's shop for the sale of new books in London which can for a moment compare with Brentano's in New York, I was in that shop within an hour or two of my landing, because I had promised a small boy who is very dear to me an illustrated 'Shakspeare,' and no good illustrated 'Shakspeare,' as far as I am aware, has been issued in England within my memory. Here I got what I wanted.

"Then think of the gratification to my vanity which a visit to a foreign bookstore—there are no shops but only stores in America—involves. I am a quite obscure person, I believe, everywhere but in a bookshop. I had purchased several books, and then I handed the manager my card and asked him if he would take a cheque. He promptly fell into my arms, assured me that my name was very familiar to him, and proposed to take me to another floor where I should see a pile of new *Spheres* which had just arrived. I went, and on the way a man came up and spoke to me, assuring me that he had often sold me books at Hatchard's in Piccadilly. Thus you see that bookmen have a kind of freemasonry of their own.

"I called upon Mr. Drake to thank him for his valuable gift, a rare Kipling item, and found myself in a store where only first editions are sold. I found Defoes and Swifts and Shelleys in abundance, and countless rare manuscripts, including one of Mr. Thomas Hardy's stories. Marston Drake and his father, James E. Drake, are great bookmen.

"Then there was my visit to the Anderson Galleries—the Sotheby's of New York. I found myself in a stately building with a staircase which recalled Stafford House, one noble room devoted to Spanish pictures, another to book auctions. The Quaritchs, the Maggses, and the Sabins of New York made their bids for first editions from superbly upholstered chairs in a subdued light, and I do not exaggerate in describing as in a scene of rare splendor. The head of this great business is Mr. Mitchell Kennerley, an Englishman who started life in London in the publishing business of John Lane. He went to New York at seventeen to assist in the founding of the John Lane Company here, and three years later founded a publishing business of his own."

MAKING GOOD IN A NEW ERA

*A Page of Ideas and Suggestions for the Retail Bookseller***The Best Gardening Books**

"Some Books on Gardening" was the subject of a lecture given by Dr. J. H. Barnhart, Librarian of the New York Botanical Garden, on June 28th, in the Museum Building of the Garden.

A number of selected books on gardening were arranged on the platform for the audience to examine after the lecture. Dr. Barnhart emphasized the fact that all the books exhibited were American publications. English publications on gardening were excluded because they are of small use to an American, as the English climate and the English flora are so different from our own. Dr. Barnhart contended that an American gardener should use American books.

Books on particular groups of plants are becoming more and more popular. Among these are books on Ferns, Daffodils, Water Lilies, Violets, Sweet Peas, Hardy Plants, etc. There is likewise a growing demand for books on special problems in gardening; such as, Indoor Gardening, Japanese Gardening, Landscape Gardening, Gardening for Young People, etc.

The foundation work on the subject of gardening is "The Standard Cyclopedia of Horticulture," edited by Professor Liberty H. Bailey, and published by Macmillan, the new edition, completely rewritten, coming in six volumes.

The Garden Library, published by Doubleday, and the series of books on gardening published by McBride were commended as especially valuable. The gardening books of A. T. De La Mare & Co. were mentioned as among the very best books on the subject.

Among the books selected by Dr. Barnhart were:

ALBEE, HELEN.

Hardy Plants for Cottage Gardens. Holt; \$2.

BAILEY, LIBERTY H.

Manual of Gardening. Macmillan; \$2.

BLANCHAN, NELTJE.

American Flower Gardens. Doubleday; \$1.50.

CRIDLAND, ROBERT B.

Landscape Gardening—Practical. De La Mare; \$1.75.

ELLWANGER, HENRY BROOKS.

The Rose. Dodd; \$1.35.

ELY, HELENA R.

A Woman's Hardy Garden. Macmillan; \$1.75.

FROTHINGHAM, JESSIE.

Success in Gardening. Duffield; \$1.50.

LOUNSBERRY, ALICE.

The Garden Book for Young People. Stokes; \$1.50.

REXFORD, EBEN EUGENE.

Amateur Gardencraft. Lippincott; \$1.50.

Four Seasons in the Garden. Lippincott; \$1.50.

Indoor Gardening. Lippincott, \$1.50.

Flowers: How to Grow Them. Penn Publishing; 50 c.

ROCKWELL, FREDERICK FRYE.

Gardening Indoors and Under Glass. McBride; \$1.20.

The Gardener's Pocket Manual. McBride; 50 c.

Around the Year in the Garden. Macmillan; \$1.75.

SAYLOR, HENRY H.

The Book of Annuals. McBride; \$1.20.

SHELTON, LOUISE.

The Seasons in a Flower Garden. Scribner; \$1.25.

Continuous Bloom in America. Scribner; \$2.

TABOR, GRACE.

The Garden Primer. McBride; \$1.20.

Old Fashioned Gardening. McBride; \$2.50.

Making a Garden to Bloom This Year. McBride; 50 c.

Landscape Gardening Book. McBride; \$1.50.

The Problem of Employment

Thoughtful business men and large manufacturers are giving much thought to the problems of employment management and labor turnover.

The following books are among the best in the field:

Bloomfield, Daniel. Handbook on employment and management. Wilson, 1919. \$1.80.

Bloomfield, Meyer. Management and men, a record of new steps in industrial relations. Century, 1919.

Brewer, J. M. Vocational guidance movement; its problems and possibilities. Macmillan, 1918. \$1.25.

Colvin, F. H. Labor turnover, loyalty and output. McGraw, 1919. \$1.50.

Commons, J. R. Industrial goodwill. McGraw, 1919. \$2.

Drury, H. B. Scientific management; a history and criticism. Longmans, 1918. (Columbia University Studies. \$2.50.

Emerson, Harrington. Twelve principles of efficiency. Engineering mag., 1917. \$3.

Gilbreth, F. B. Primer of scientific management. Van Nostrand, 1912. \$1.

Goldmark, Josephine. Fatigue and efficiency. Russell Sage. \$2.

Hartness, James. Human factor in works management. McGraw, 1912. \$1.50.

Hollingworth, H. L. Vocational psychology, its problems and methods; with a chapter on the vocational aptitudes of women, by L. S. Hollingworth. Appleton, 1916. \$2.50.

Hoxie, R. F. Scientific management and labor. Appleton, 1915. \$1.75.

Kelly, R. W. Hiring the worker. Engineering mag., 1918. (Industrial management library.) \$1.

Taylor, F. W. Principles of Scientific Management. Harper, 1910. \$1.50.

AMONG THE PUBLISHERS

WITH THE DEATH of Dr. Anna Howard Shaw increased interest will center on her autobiography, "The Story of a Pioneer" published by Harper Bros.

As GOOD a critic as Keith Preston of the *Chicago Daily News*, claims that "Miss Fingal" by W. K. Clifford is the most fascinating novel of the entire season.

AMERICAN PUBLISHERS are reporting on great dealings with Australia. Many of the increases are coming in the line of fiction where the orders are running to good figures.

MILO WINTER has made an elaborate series of illustrations for a new edition of "Aesop's Fables," which is just ready from Rand, McNally & Co. The book is in quarto size with one or two colored illustrations to the page.

A BRIEF ANCIENT HISTORY by Breasted has been published by Ginn & Co. under the title of "A Survey of the Ancient World"—a book of 400 pages most attractively illustrated.

THE NEW ANNUAL "Studio Year-Book of Decorative Arts" is this year devoted to the subject of cottage design, decorating and furnishing. As usual, in this series, the illustrations are full of suggestions, both as to design and color.

TO THE FAMOUS series of *Quiet Talks* by S. D. Gordon a new volume is now added entitled "Quiet Talks on the Deeper Meaning of the War." This series has now sold into the million.

A NEWLY COLLECTED volume of the poetry of James Oppenheim has been published under the title "The Solitary" from the press of B. W. Huebsch. The volume contains a brief play called "Night," that was originally performed by the Provincetown players.

THE ARTICLES by Thorstein Veblen, which appeared in *The Dial* under the general heading of "The Modern Point of View and the New Order," are now gathered in book form by B. W. Huebsch, and entitled "The Vested Interests and the State of the Industrial Arts."

THE BOOK SUPPLY Co. announces that the new Harold Bell Wright book has passed the half-million mark. The publishers claim that the heroine is to prove one of the reasons why the book will sell to the million mark by Christmas. The American public likes to talk in millions.

A VIVID historical sketch of the past seventy years of Hohenzollern domination is given by Poultney Bigelow in his new book "Prussianism and Pacificism," just off the Putnam press. Beginning with the flight from Berlin of the first Wilhelm in 1848, it carries the history of this house up to the flight of the Emperor to Holland in 1918.

THE ENGLISH CATALOG of Books 1918 has now come from London and is handled here as usual by the office of the PUBLISHERS' WEEKLY.

MONTAGUE GLASS' new volume of humor is called "Potash and Perlmutter Settle Things." They "settle things" in a trip to England and France where they bring new points of view to the international problems.

E. J. CLODE enters the field of popular educational books with a *Made Easy* series, beginning with "Arithmetic Made Easy," "Spelling Made Easy," etc. Fifteen titles in the series are announced.

IRVING BACHELLER's new book, which Bobbs-Merrill Co. promises for the fall is to be a novel connected with Lincoln's life. The great success of "The Light in the Clearing" should prepare us for a repetition in this volume.

"CANADA AT WAR" by J. Castell Hopkins (Doran) has an introduction by Premier Borden and should prove a comprehensive and adequate history of their great effort. His story of the 100 days is said to be a notable piece of descriptive writing.

A NEW VOLUME of the Hergesheimer stories is to be called the "Happy End" containing the seven titles that have appeared in the *Saturday Evening Post*. Reports from London show that his earlier books are obtaining extraordinary discussion and wide reading in England.

DOUBLEDAY, PAGE & Co. announce the early publication of a new nature book by Gene Stratton-Porter. The volume concerns itself chiefly with the oddities of bird life and contains the gleanings of a lifetime of intimate experiences with the feathered folk of the woodland.

BRENTANO's announces for early July publication "La Spia Volante" by Lieut. Camillo de Carlo. Lieut. de Carlo, an aviator in the Italian air forces, who acted as a spy behind the Austrian lines and unearthed all the secrets of the Austrians' last abortive drive. He communicated them to the Italian lines with the result that the Austrians suffered one of the most crushing defeats of the war and were for all purpose eliminated from the conflict.

"OFF DUTY" is a book of stories announced by the Century Co. The volumes will contain a round dozen stories by Rex Beach, Zane Grey, O. Henry, Stewart Edward White, Edna Ferber and seven other authors. The sub-title of the book, "A Dozen Yarns for Soldiers and Sailors," explains the origin of the idea. "Off Duty" was planned as a book of the most popular short fiction selected for the entertainment of the American fighting forces on land and sea.

Mr. Vogelius Retires A Long Career in the Book Business

Joseph F. Vogelius, of Henry Holt & Co., after an association with the firm for nearly fifty-five years has retired from business to enjoy a well-earned autumnal period of



life. At a luncheon given in his honor by his associates at the Yale Club on June 26th the *Bulletin* of the house printed the following tribute to him and to his work:

"The *Bulletin* deems it fitting that this number should be devoted to telling Mr. Vogelius what a place he holds in all our hearts, as he leaves active participation in the affairs of the Company to enjoy the rest he has so richly earned. The luncheon today at which he is the guest of honor is another mark of his associates' affection.

"On February 2, 1861, young Joe Vogelius began work with Frederick Leopoldt, with whom about four years later Mr. Henry Holt became associated under the firm name of Leopoldt and Holt. The firm of Henry Holt & Co. came into being in 1873. Thus nearly fifty-eight and a half years cover Mr. Vogelius' service with the same house.

"This remarkable record is one not only of long service but of loyalty and untiring devotion to the best interests of his house, the record of a successful career.

"We who have been privileged to be associated with him in the later stages of this career have long ceased to be astonished at the readiness with which any sought-for piece of information came from his tongue. Or, failing this, all necessary operation was a glance at the never-failing little pocketbook, or an apparently haphazard dive into the mass of papers on his desk, when by the greatest luck the needed paper came to light. Mr. Vogelius's filing system may be emulated, it can never be equalled.

"When we spoke above of his successful career, it was not alone his business success of which we were thinking, but rather of his personal relations with his fellow-workers, which make his leaving us come as a personal loss to every one. There may be a higher form of success than this unconscious power of inspiring affection in the hearts of one's business associates and of leaving behind a real sense of loss. We don't admit it.

"Mr. Vogelius, as you go on from your present advanced youthfulness to a hearty old age, be sure you carry with you all the best wishes and love of your good friends of the Company."

Beware of Soldier Histories

The War Department has issued a warning to the public against "solicitors of so-called historical books and publications of no historical value, published solely for commercial purposes." In many parts of the country agents are known to be calling upon parents

of soldiers offering for varying sums to publish photographs and service records in books covering a single county or city.

When Greek Meets Greek

As the campaign of advertising on "How I Became a Convincing Talker" reaches a wider and wider circle it seems not at all inconceivable that pupils of this school of invincible loquacity may unknowingly become pitted against each other and if they should meet as buyer and seller the chances of an interesting duel intrigues the imagination.

Should a "convincing" salesman with a full line to dispose of encounter a "convincing" buyer with stock to be kept down, verbal sparks are bound to fly and the result will remain uncertain until the last rapier thrust has been parried and time called.

CHANGES IN PRICE

BRENTANO'S

Churchman, Introduction to French Phonetics, from 60c. to 75c.
Beck, French Verb Blanks, 65c.

GEO. H. DORAN CO.

Beard, Prayers for Use in Home, School and Sunday School, 75c.
Broadus, John A., A Harmony of the Gospels, \$1.50.
Broadus, John A., On the Preparation and Delivery of Sermons, \$2.00.
Clerical Library, \$1.00 ea.
Clow, W. M., The Secret of the Lord, \$1.50.
Clow, W. M., The Cross in Christian Experience, \$1.50.
Cragin, Laura E., The Sunday Story Hour, \$1.50.
Cragin, Laura E., Kindergarten Stories, \$1.50.
Dods, Marcus, An Introduction to the New Testament, \$1.00.
Expositor's Bible, \$1.00.
Old Testament, 28 volumes, \$28.00.
New Testament, 21 volumes, \$21.00.
Complete set including index, \$50.00.
Expositor's Greek Testament, 5 volumes, \$25.00.
Separately, per volume, \$6.00.
Expositor's Treasury of Children's Sermons, \$6.00.
Faris, John T., The Book of Joy, \$1.25.
Faris, John T., The Book of Personal Work, \$1.25.
Faris, John T., The Book of Faith in God, \$1.25.
Faris, John T., The Book of Answered Prayer, \$1.25.
Faris, John T., The Book of God's Providence, \$1.25.
Hood, Paxton, The World of Anecdote, \$1.50.
Hood, Paxton, The World of Moral and Religious Anecdote, \$1.50.
Hoyt, Arthur S., Public Worship for Non-Liturgical Churches, \$1.00.
Jowett, J. H., The Preacher: His Life and Work, \$1.50.
Livingstone, W. P., The White Queen of Okoyong, \$1.25.
Livingstone, W. P., Mary Slessor of Calabar, \$2.00.
Maclaren, Alexander, Pulpit Prayers, First Series, \$2.00.
Maclaren, Alexander, Pulpit Prayers, Second Series, \$2.00.
Maclaren, Alexander, An Exposition of the Scriptures, 34 now in 17 volumes including index, \$25.00.
Matheson, Geo., All volumes of set, \$1.25.
Morrison, G. H., All volumes of set, \$1.50.
Moule, The Ven. Archdeacon, Outlines of Christian Doctrine, \$1.00.
Murray, Andrew, Prayer Life, \$1.00.
Ramsay, W. M., Letters to the Seven Churches of Asia, \$3.00.
Ramsay, W. M., The Cities of St. Paul, \$3.00.
Ramsay, W. M., Pauline and Other Studies, \$3.00.
Ramsay, W. M., Luke, The Physician, \$3.00.
Robertson, A. T., A Grammar of the Greek New Testament, \$6.00.
Robertson, A. T., Practical and Social Aspects of Christianity, \$1.50.
Row, Prebendary, A Manual of Christian Evidences, \$1.00.
Simpson, P. C., The Facts of Life in Relation to Faith, \$1.50.
Smith, George A., The Historical Geography of the Holy Land, \$5.00.
Stalker, James, Christian Psychology, \$1.50.
Stalker, James, The Christology of Jesus, \$1.50.
Stalker, James, The Atonement, \$1.25.
Stalker, James, The Ethic of Jesus According to The Synoptic Gospels, \$2.00.
Tarbell, Martha, In the Master's Country, 75c.
Taylor, W. M., The Parables of Our Savior, \$1.50.
Taylor, W. M., The Miracles of Our Savior, \$1.50.
Weigle, Luther A., The Pupil and the Teacher, 75c.

Book Theft

The Sunwise Turn Bookshop was broken into during the last week-end and altho the thieves found only a little silver left in the cash drawer they took away four hand-bound copies of the "Dance of Siva" and a folio colored plate volume on "Rajput Painting." Second hand dealers should watch for anyone presenting these volumes.

Obituary Notes

T. S. BECKWITH, founder of the firm of T. S. Beckwith & Co. and one of the oldest booksellers in the state of Virginia, died recently at his home in Petersburg, Va. Mr. Beckwith's connections with bookselling antedate the Civil War in which he took part as a native Virginian. For many years he made regular trips to New York to do his buying and there formed many enduring friendships among the publishers. He started in business for himself after the war and was long known as one of the most intelligent and enterprising booksellers in the South.

JOHN FOX, JR., the novelist, died at his home at Big Stone Gap, Va., on July 8 after a brief illness of pneumonia. Mr. Fox, who was one of America's best-known writers of mountaineer life, was born in Kentucky in 1863 and was graduated from Harvard in the class of 1883. Since that time he has devoted himself chiefly to literature, among his popular books being "A Mountain Europa," 1894; "A Cumberland Vendetta," 1895; "Hell for Sartain," 1896; "The Kentuckians," 1897; "Bluegrass and Rhododendron," 1901; "The Little Shepherd of Kingdom Come," 1903; "Christmas Eve on Lonesome," 1904; "Trail of the Lonesome Pine," 1908; "The Heart of the Hills," 1913. He was a member of the National Institute of Arts and Letters.

ERNEST E. LEMCKE, senior partner of the firm of Lemcke & Buechner, New York, died suddenly at his home in Orange, N. J., on July 8th. He was born in Germany in 1844 and came to America as a young man of twenty-five, engaging with the house of B. Westermann & Co., one of the largest importers of foreign books in their time. In 1875 he became a member of the firm which later was succeeded by Lemcke & Buechner. A tribute of an associate in business on the completion of the fiftieth anniversary of his connection with the house, appeared in the PUBLISHERS' WEEKLY of May 31st.

Personal Notes

JAMES A. JENKINS, for many years in the retail book business in New York, is now affiliated with Styles & Cash, the well-known stationery concern.

M. N. ZANKL, manager of the Chinese American Publishing Co., wholesale-retail booksellers of Shanghai, China, has been in America since April 15th on furlough. He is spending much of his time with his home office, the Lawyers' Co-operative Publishing Co., Rochester, N. Y. This company represents D. Appleton & Co., Laird & Lee, The Grolier Society and Grosset & Dunlap in China and the Far East. In Mr. Zankl's absence from China Mr. George L. Treadwell is acting as manager of the Chinese American Publishing Co.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25cm.); D. (12mo: 20cm.); S. (16mo: 17½cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Alexander, Hartley Burr

Letters to teachers; and other papers of the hour. 253 p. plan O c. Chic., Open Court \$1.25

Articles dealing with problems of educational reconstruction. Author is professor of philosophy, University of Nebraska.

Alvarez Quintero, —

La muela del rey farfan; a musical playlet; ed. by Aurelio M. Espinosa. 93 p. S (New world Spanish ser.) c. Yonkers-on-Hudson, N. Y., World Bk. Co. 52 c.

American book trade manual, 1919; including lists of publishers, booksellers, periodicals and organizations. 161 p. Q c. N. Y., R. R. Bowker Co. \$5 n.

American Library Association. War Service

Reconstruction hospital list; books on subjects taught in reconstruction hospitals; all previous lists for this purpose are combined in and replaced by this. 108 p. Q Wash., D. C., A. L. A. pap. gratis to libraries

Archbishops' Committees of Inquiry

Reports 1-5. 1, The teaching office of the church; 2, The worship of the church; 3, The evangelistic work of the church; 4, Administrative reform of the church; 5, Christianity and industrial problems. 5 v. in 1. various paging (6 1/3 p. bibl.) O [N. Y., Macmillan] \$2.25

Baghdigian, Bagdasar Krekor

Essentials of Americanization. 95 p. D c. '10 St. Louis, B. K. Baghdigian, 522 Title Guaranty Bldg. pap. \$1

Baugh, Lila, and Horn, Paul Whitfield

New American readers. bk. 2-3. 186; 290 p. col. il. D [c. '18-'19] Bost., Ginn bk. 2, 44 c.; bk. 3, 52 c.

Baylor, Adelaide Steele, and Colbert, Emma

Young America's first book. 167 p. il. (part col.) D c. N. Y., Century Co. 60 c. n.

Benedict, Bertram

A history of the great war. In 2 v. v. 1.

9+412 p. pls. por. map O [c. '19] N. Y., Bu. of National Literature [141 W. 36th St.] \$4.50; \$6

History and interpretation of the great war. Volume 1 discusses the causes and conduct of the war.

Berthe, Augustine

Jesus Christ, his life, his passion, his triumph. 2d ed. 23+514 p. O St. Louis, Herder \$1.75 n.

Bidder, Maj. H. F. [Orex, pseud.]

Three chevrons. 9+240 p. D (On active service ser.) N. Y., J. Lane \$1.25 n.

Letters giving author's experiences on the Flanders front from Christmas, 1914 to June, 1917.

Bigelow, Poultney

Prussianism and Pacifism; the two Wilhelms between the revolutions of 1848 and 1918. 7+273 p. O c. N. Y., Putnam \$1.50 n.

Sketches the past seventy years of Hohenzollern history.

Binstead, Herbert Ernest

Furniture. 132 p. D (Pitman's common commodities of commerce) N. Y., Pitman \$1

Book (A) of undergraduate verse. 212 p. D c. New Haven, Ct., Yale Univ. bds. \$1.50

Breasted, James Henry

Survey of the ancient world. 11+417 p. (10 1/3 p. bibl.) il. col. pls. col. maps (part double) D [c. '19] Bost., Ginn \$1.40

Gives in briefer form a sketch of the same periods treated in author's "Ancient Times."

Brückbauer, Frederick

The kirk on Rutger's farm. 133 p. il. D c. N. Y. and Chic., Revell \$1 n.

Brummitt, Mrs. Stella Wyatt

Brother Van. 9+171 p. pls. pors. D [c. '19] N. Y., Missionary Educ. Movement of the U. S. and Canada. 75 c.; pap. 50 c.

Story of a pioneer missionary told for boys and girls.

Calvert, Albert Frederick

Salt and salt industry. 130 p. il. D (Pitman's common commodities of commerce) N. Y., Pitman \$1

Babcock, William H.

Legends of the new world. 155 p. D [c. '19] Bost., Badger \$1.50 n.

Business Training Corporation, New York

The new foreign trade; a call to business and a call to men. 62 p. il. pors. double facsm. O [c. '19] N. Y., Business Training Corp. pap. gratis

Carey, George Washington

The wonders of the human body. 2d ed. 126 p. pl. O '18 c. Los Angeles, Cal., G. W. Carey bds. \$1.50

Carter, William, D.D.

The gates of Janus; an epic story of the world war. 244 p. maps D [c. '19] N. Y. and Chic., Revell \$1.50 n.

Long epic poem of the world war. Has been published in the *Brooklyn Daily Eagle*.

Catalogue de la bibliotheque de l'Institut Nobel Norwegian. pt. 1, Literature pacifiste. 238 p. Q (Bibliographie du mouvement de la paix) N. Y., F. C. Stechert Co. \$4

Choloniewski, Antoni

The spirit of Polish history; tr. by Mme. Jane Arctowska. 67 p. O '18 c. '19 N. Y., Polish Bk. Importing Co., 83 Second Ave. 60 c.

Clark, Carl Herbert

Marine gas engines; their construction and management; 102 illustrations. 2d ed., rev. and enl. 5+136 p. D c. '11-19 N. Y., Van Nostrand \$2 n.

Clegg, Samuel

Drawing and design. 230 p. il. Q N. Y., Pitman \$4.25

Coffin, John Huntington Crane

Navigation and nautical astronomy; prepared originally for the use of the U. S. Naval Academy. 11th ed., rev. and enl. by Elmer B. Collins. 8+259 p. il. tabs. D (Van Nostrand's nautical manuals) c. N. Y., Van Nostrand \$3 n.

Collins, Varnum Lansing

Guide to Princeton. 107 p. D Princeton, N. J., Princeton Univ. Press bds. 75 c. n.

Dako, Christo Anastos

Albania, the master key to the Near East; preface by Richard Gottheil. 12+290 p. (16½ p. bibl.) pls. pors. maps (1 fold.) O c. Jamaica Plain, Mass., C. A. Dako, 76 Parkton Road \$3.50

Study of Albania, her history and importance. Author is president and representative of the Albanian National Party. Index.

Carey, George Washington

The intelligence of the cell-salts that build the human body and the plant. 6 p. O Los Angeles, Cal., G. W. Carey pap. 25 c.

Road to the moon. 2d ed. 24 p. S '17 Los Angeles, Cal., G. W. Carey pap. 25 c.

Thirteen—the mystery of the divine number explained. 4th ed. 6 p. O '17 Los Angeles, Cal., G. W. Carey pap. 25 c.

The Word, and John in the Isle of Patmos. 5 p. O Los Angeles, Cal., G. W. Carey pap. 25 c.

Duncan, Robert T.

Songs of many moods. 64 p. D [c. '19] Bost., Badger \$1.25

Evening Post (The), New York

Real estate values in Manhattan; being a compendium of real estate considerations in Manhattan from January, 1910, to May, 1919, including voluntary

Delajoux, H.

Méthode de phonographic Pitman. 84 p. O N. Y., Pitman \$1

Directory of directors in the state of Connecticut, 1919. 1st annual ed. 796 p. D c. Bost., Bankers Service Co., 88 Broad St. \$8 n.

Dommett, W. E.

Mechanics' and draughtsmen's pocket book. 127 p. il. S N. Y., Pitman \$1

Draper, Ernest G.

Navigating the ship; a series of lessons in elementary navigation based upon a course of lectures now in use at the Officers' Material School, Naval Auxiliary Reserve. 7+180 p. il. maps tabs. D c. N. Y., Van Nostrand \$2 n.

Driscoll, James R., pseud.

The Brighton boys at Chateau-Thierry. 250 p. il. D Phil., Winston 60 c. n.

England, George Allan

Cursed; front [in col.] by Modest Stein. 349 p. D [c. '19] Bost., Small, Maynard \$1.50 n.

Story of adventure having as its theme the curse laid upon a sea captain by an old Malayan witch-woman.

Fay, Irving Wetherbee

The chemistry of the coal-tar dyes. 2d ed., rev. and enl. 8+500 p. diagrs. O c. '11-'19 N. Y., Van Nostrand \$4 n.

Fish, Carl Russell

American diplomacy; with 16 maps. 3d ed., rev. 11+551 p. O (American historical ser.) '19 c. '15 N. Y., Holt \$3.25 n.

Gem testament with Psalms. 562 p. Tt '18 Phil., A. J. Holman Co., 1222 Arch St. 50 c.-\$2.50

Gem testament without Psalms. 448 p. Tt '18 Phil., A. J. Holman Co. 50 c.-\$2.50

Gordon, Samuel Dickey

Quiet talks on the deeper meaning of the war and its relation to Our Lord's return. 286 p. D [c. '19] N. Y. and Chic., Revell \$1 n.

Study of the Old Testament teachings concerning Christ's return.

estate and partition auction sales; sales by executors and trustees; sales by and to corporations and estates; contracts to buy and sell; and other transactions in which considerations are stated, with descriptions of all properties, the name of the purchaser and date of the purchase. 242 p. S c. [N. Y.] N. Y. Evening Post pap. 20 c.

Fertig, John H., and Welsh, Elmer S.

The borough law. 442 p. O (Bulletin 19) '18 Harrisburg, Pa., Pa. Legislative Reference Bu. gratis

Gale, Allan Murray

The Serbian and his country; by the Serbian Relief Committee of America. 16 p. D '18 N. Y., Serbian Relief Committee of Am., 70 Fifth Ave. pap. 10 c.

Geiermann, Rev. Peter

The child's first communion catechism. 5th ed. 4+39 p. T St. Louis, Herder pap. 5 c.

Graham, Hugh F.

The Acadian exile. 154 p. D [c. '19]
Bost., Badger \$1.50 n.
Story of dual personality.

Haithcox, Henry C. D.D.

Man and his education. 109 p. D (Lib.
of religious thought) [c. '19] Bost., Badger
\$1.25 n.

Spiritual sketches concerning Christian education.

Schools and the Christian school. 111 p.
D (Lib. of religious thought) [c. '19]
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Meditative sketches.

Hall, Angelo

Facts about the Bible. 2d ed. 123 p. D
(Lib. of religious thought) [c. '19] Bost.,
Badger \$1.25 n.

Hay, James, jr.

The winning clue. 8+298 p. D c. N. Y.,
Dodd, Mead \$1.50

Detective story centering about a mysterious murder.

Horn, Paul Whitfield, and Shurter, Edwin Du Bois

New American readers. bk. 4-5. 320;
352 p. il. pors. D [c. '19] Bost., Ginn
bk. 4, 56 c.; bk. 5, 64 c.

Humphrey, Zephine i.e. Harriette Zephine [Mrs. Wallace Weir Fahnestock]

The homestead. 277 p. D [c. '19] N. Y.,
Dutton \$1.90 n.

Story of an imaginative woman brought up in the monotonous environment of a New England farm.

Huyser, Gerrit

The humanity of the Christ; and other essays. 296 p. D (Lib. of religious thought)
[c. '19] Bost., Badger \$1.50

Partial contents: How God reconciled the world unto Himself; Satan's great masterpiece; The efficacy and profitableness of prayer; The fall of man.

James, George Wharton

New Mexico, the land of the delight makers. il. O (See America first ser.)
Bost., Page Co. \$4 n.; autographed ed.
\$10-\$25 n. bxd.

Johnson, Charles

The care of documents. 4 p. (bibl.) D
(Helps for students of history) N. Y., Macmillan pap. 20 c.

Johnson, Thomas Cary

Some modern isms. 192 p. (bibls.) pors. D
[c. '19] Richmond, Va., Presbyterian Committee of Publication, 212 N. 6th St. \$1.25 n.

Hess, Walter Léon

Feline philosophy by Thomas Cat; rendered into English by [author]. 60 p. il. D [c. '19] Bost., Badger \$1.50 n.

Hinman, Jack Jones

The water supply in the field. 40 p. (6 p. bibl.) O
(Studies in medicine, v. 1, no. 4) [18] Iowa City, Ia., Univ. of Ia. pap. 40 c.

Instructio sponsum lingua anglica conscripta ad usum parochorum. 11th rev. ed. 84 p. T St. Louis, Herder. 30 c. n.

Contents: Mormonism; Eddyism, or Christian Science; Wayward children of Mother Eddy; or, The new thought people's ism, and the ism of the Unity School of Christianity; Russellism; Nietzscheism.

Jones, Rev. Edward

The beauty and truth of the Catholic church. 3d ed. 4+391 p. O St. Louis, Herder \$1.50 n.

Jones, Gilbert H.

Education in theory and practice. 396 p. (3 p. bibl.) D (Lib. of educational methods)
[c. '19] Bost., Badger \$2.50 n.

Study of the principles of education and how to apply them.

Kelman, Rev John

War and preaching. D (Lyman Beecher lectures) c. New Haven, Ct., Yale Univ. bds. \$1.25

Kino, Eusebio Francisco

Kino's historical memoirs of Pimeria Alta; a contemporary account of the beginnings of California, Sonora and Arizona, 1683-1711; published for the first time from the original manuscript in the archives of Mexico; tr. into English, ed. and annotated by Herbert Eugene Bolton. 2 v. 379; 329 p. (bibl.) O (Spain in the West ser.) c. Cleveland, O., A. H. Clark Co. \$12 50 n.

Koch, Antony, D.D.

A handbook of moral theology; adapted and ed. by Arthur Preuss. v. 1, Introduction, definition, scope, sources, methods, history and literature of moral theology. 2d rev. ed. 6+293 p. O St. Louis, Herder \$1.50 n.

Kotouc, Otto, tr.

Songs of the Slav; translations from the Czecho-Slovak. 48 p. D [c. '19] Bost. [Badger] \$1.25 n.

Lammasch, H.

Das volkerrecht nach dem kriege. 218 p. Q N. Y., F. C. Stechert Co. \$3.50

Langer, William L., and MacMullin, Robert Burns

With "E" of the First gas. 111 p. pls. (1 fold.) por. maps O [c. '19] N. Y., R. B. Macmullin, 154 W. 73d St. \$1.50

Lidgett, Albert

Petroleum. 130 p. il. D (Pitman's common commodities of commerce) N. Y., Pitman \$1

Irving National Bank

Trading with the Far East; how to sell in the Orient: policies: methods: advertising: credits: financing: documents: deliveries. 13+260 p. fold. forms O [c. '19] N. Y., Irving National Bank gratis

Kellogg, Frank B.

Regulation of railroad rates; speech in the senate of the United States. 20 p. tabs. O Wash., D. C., Gov. Pr. Off. pap.

Ligtenberg, Raphael

Die Romanische stemplastik in der Noerdlichen Niederlanden. v. 1, Die reliefplastik und der bauornamentik. 136 p. il. Q N. Y., F. C. Stechert Co. \$6

Lingle, Mrs. Thomas Wilson

A course on Americanization; studies of the peoples and the movements that are building up the American nation. 61 p. O (Extension leaflets) c. Chapel Hill, N. C., Univ. of N. C. pap. 25 c.

Loria, Achille

Les bases économiques de la justice internationale. 96 p. Q N. Y., F. C. Stechert Co. 75 c.

MacDonald, George Robert

Lessons in Portuguese commercial correspondence. 108 p. D '18 N. Y., Pitman 85 c.

MacLennan, Frank Pitts

A Kansan in New York. 230 p. il. D '18 Topeka, Kan., F. P. MacLennan, 800 Kansas Ave. bds. \$1 n.

Whimsical sketches by the editor and publisher of the Topeka State Journal.

Malcom, M. Vartan

The Armenians in America; with an introd. by James W. Gerard and preface by Leon Dominian. 26+142 p. pls. pors. map D [c. '19] Bost., Pilgrim \$1.50 n.

Sketches the history, life and activities of the Armenians in the United States. Author is a prominent Armenian lawyer of New York City.

Mauro, Philip

God's present kingdom. 270 p. D c. N. Y. and Chic., Revell \$1.25 n.

Medaille, Pierre

Meditations on the gospels for every day in the year; tr. from the French; ed. by William H. Eyre. 3d ed. 41+542 p. O St. Louis, Herder \$1.50 n.

Meyer, Rudolph J.

The science of the saints, v. 1, Man as he is. 6th ed. 325 p. O St. Louis, Herder \$1.25 n.

Moore, Harold

Liquid fuels for internal combustion engines; a practical treatise for engineers and chemists. 15+200 p. il. tabs. O '18 N. Y., Van Nostrand \$5 n.

Index.

Lozano, Ignacio E.

Moderno secretario de los amantes; o. Consejero amoroso. Contiene este libro, además de las materias concernientes a su título, la escritura secreta de los amantes, la explicación de los sueños, todos los lenguajes amorosos, el significado de los nombres de las mujeres y algunos pensamientos para tarjetas postales. 157 p. S [c. '19] San Antonio, Tex., Lozano pap. 25 c. n.

Magnes, Judah L.

Amnesty for political prisoners; address. 23 p. O N. Y., National Civil Liberties Bu. pap. 3 c.

Merr, Robert Hardin

Digest-index to acts of legislature, 1919. New Orleans, La., F. F. Hansell & Bro., 125 Carondelet St. \$12

Moore, Ransom Asa, and Halligan, Charles Parker

Plant production. pt. 1, Agronomy; pt. 2, Horticulture. 428 p. front. il. D [c. '19] N. Y., Am. Book Co. \$1.44

Moorhouse, Hopkins

Deep furrows; which tells of pioneer trails along which the farmers of western Canada fought their way to great achievements in co-operation. 299 p. D c. Indianapolis, Bobbs-Merrill \$1.50 n.

Munro, Clayton A.

The kingdom and the coming of Christ; a study of millennialism. 6+313 p. D (Lib. of religious thought) [c. '19] Bost., Badger \$1.75 n.

Points out fallacies and erroneous conclusions of the pre-millennial interpretation of scripture.

Murray, Robert H.

A short guide to the principal classes of documents preserved in the Public Record Office, Dublin. 64 p. D (Helps for students of history ser.) N. Y., Macmillan pap. 30 c.

Neal, E. Virgil, and Cragin, C. T.

New modern illustrative bookkeeping, advanced course; based upon the Neal & Cragin edition of Modern illustrative bookkeeping, advanced course, with revised classification of accounts and financial statements by Charles F. Rittenhouse to conform to the procedure followed in New modern illustrative bookkeeping, introductory course. Script by Edward C. Mills. 153+224 p. il. forms. O (William & Rogers ser.) [c. '19] N. Y., Am. Book Co. \$1.20

Neilson, Francis

The olde freedom. 176 p. D c. N. Y., Huebsch \$1

Examination of the economic, political and industrial problems of today in the light of the history of democracies since the beginning of Greece, Rome and England.

Nijhoff, Walter, and Kronenberg, Van M. E.

Nederlandsche bibliographie from 1500 to 1540. In 15 pts. pt. 1. 64 p. O N. Y., F. C. Stechert Co. \$2

Martin, Charles Alfred

Canas; or, Little chapters on courtship, marriage, home. 53 p. S St. Louis, Herder pap. 10 c.

Massachusetts. Minimum Wage Commission

Wages of women employed in canning and preserving establishments in Massachusetts. 41 p. tabs. O (Bulletin 10) Bost., Mass. Minimum Wage Commission pap. gratis

Missouri Library Commission

Digest of bills passed by the general assembly, 1919, and signed by the governor; supplement to the Index of bills. 52 p. O [Jefferson City, Mo.] Mo. Library Commission pap.

Myers, George Michael

Alethea; the story of an early day [verse]. 151 p. D [c. '19] Bost., Badger \$1.50 n.

Officers' Material School. Naval Auxiliary Reserve. Department of Seamanship

Lectures on modern seamanship. 10+230 p. D c. N. Y., Van Nostrand \$2 n.

Intended to serve as an outline and guide for the junior officer. Glossary-index.

Oppenheim, James

The solitary [verse]. 147 p. D c. N. Y., Huebsch bds. \$1.25

Includes a long poem called "The Sea," the poetic drama called "Night," besides shorter poems.

Paulus, J.

Encyclopaedie van Nederlandsch-Indie. In 4 parts. pt. 1, A-G. 2d ed. 800 p. col. pls. O N. Y., F. C. Stechert Co. \$12.50

Pernot, Frederick Eugene, and Woods, Baldwin Munger

Logarithms of hyperbolic functions to twelve significant figures. 297-467 p. Q (Pubs. in engineering, v. 1, no. 13) '18 Berkeley, Cal., Univ. of Cal. pap. \$2

Philip, Sister Mary

First fruits; a series of short meditations. 15+254 p. D St. Louis, Herder \$1 n.

Life of blessed Margaret Mary Alacoque. 8+247 p. front. O St. Louis, Herder \$1.80 n.

Pohle, Joseph, D.D.

Dogmatic theology. v. 6, Mariology. 3d rev. ed. 6+185 p. O St. Louis, Herder \$1 n.

Potter, Frank Hunter

The U. S. naval reserve. 167 p. D c. N. Y., Holt \$1.35 n.

Raeder, A.

L'arbitrage international chez les Hellenes. 322 p. Q N. Y., F. C. Stechert Co. \$3.50

Reisner, Edward Hartman

Democracy and nationalism in education; syllabus and readings for a course in history of education from the French revolution to the present time; with an introd. by Paul Monroe. 29 p. O (Teachers College syllabi, no. 9) [c. '19] N. Y., Teachers Coll., Columbus Univ. pap. 50 c.

Richardson, Roy Franklin

The psychology and pedagogy of anger. 120 p. D (Educational psychology monographs) c. Balt., Warwick & York. \$1.25 n.

Rinehart, Mary Roberts [Mrs. Stanley Marshall Rinehart]

Dangerous days. 400 p. D [c. '19] N. Y., Doran \$1.60 n.

Romance of the American society world showing how the war reacts upon the various characters.

Ross, John Elliot

Christian ethics; a textbook of right living. 469 p. (bibls.) D c. N. Y., Devin-Adair Co. \$2

Pennsylvania. Council of National Defense

An outline of the wartime activities of the Pennsylvania council of national defense. 55 p. tabs. O [n. d.] [Phil., Pa. Council of National Defense, Finance Bldg.] pap.

Scott, Austin Wakeman

Select cases and other authorities on the law of

Russell Sage Foundation. Library

Industrial relations; a selected bibliography. 4 p. O (Bulletin) N. Y., Russell Sage Foundation pap.

Ruysbroeck, Jan van

The kingdom of the lovers of God; now translated for the first time from the Latin of Laurence Surius, the Carthusian, together with an introd. by T. Arnold Hyde. 16+216 p. D N. Y., Dutton \$2 n.

Translation of the work of a great Christian mystic of the fourteenth century.

Schutz, Charles Frederick

Wit and wisdom; being a compilation of the best thoughts of the old and the new literature; embodies the result of fifty years search for helpful and inspiring thoughts. 361 p. D Milwaukee, Wis., C. N. Caspar Co. \$1 n.

Scott, Mansfield

Behind red curtains; il. by George W. Gage. 273 p. col. front. D Bost., Small, Maynard \$1.50 n.

Story of an unusual murder case which is solved by a clever detective.

Scott, Martin J.

Convent life; the meaning of a religious vocation. 9+316 p. D c. N. Y., Kenedy \$1.50 n.

Gives definite information concerning convent life, its opportunities and meaning.

Shealey, R. Preston

The law of government contracts. 300 p. O c. N. Y., Ronald Press \$4

Sinclair, W. A.

Painting. 23 p. S (Seven arts ser.) Bost., Four Seas bds. 75 c. n.

Smith, F. W.

French-English and English-French commercial dictionary. 576 p. D '18 N. Y., Pitman \$2.50

Spiers, Isidore Henry Bowles, comp.

Spanish selections for sight translation. 5+47 p. D (Heath's modern language ser.) [c. '19] N. Y., Heath pap. 28 c.

Stopes, Marie Charlotte Carmichael

Married love; or, Love in marriage; with preface and notes, by William J. Robinson. 2d ed. 179 p. O c. N. Y., Critic & Guide Co., 12 Mt. Morris Park \$2.50

Stratemeyer, Edward [Arthur M. Winfield, Captain Ralph Bonehill, pseud.]

Dave Porter and his double. New popular ed. 295 p. il. D '19 c. '16 Bost., Lothrop, L. & S. 75 c. n.

Dave Porter at Bear Camp. New popular ed. 308 p. il. D '19 c. '15 Bost., Lothrop, L. & S. 75 c. n.

trusts. 13+842 p. O c. Cambridge, Mass., A. W. Scott \$5 n.

Sobjeski, Col. John

Life of President Benito Pablo Juarez, the savior and regenerator of Mexico, by a member of Gen. Escobedo's staff. President Lincoln's application of the Monroe doctrine. 22 p. O [c. '19] [St. Joseph, Mo., S. G. Coffman] pap. 40 c. n.

Strong, Charles Augustus

The origin of consciousness; an attempt to conceive the mind as a product of evolution. 8+330 p. O N. Y., Macmillan \$4.50

"Studio (The)" year-book of decorative art, 1919; with special articles on cottage design, decoration and equipment; ed. by Geoffrey Holme. 6+136 p. il. pls. (part col.) plans Q N. Y. [J. Lane] \$4; pap. \$3

Taft, William Howard, and others

The covenant; an American exposition of the covenant of the league of nations. 9+188 p. D Garden City, N. Y., Doubleday, Page \$1.25 n.

Papers written by William H. Taft, George W. Wickersham, A. Lawrence Lowell and Henry W. Taft, explaining the articles of the Paris covenant. Have been published in a number of leading newspapers.

Tardy, Rev. William Thomas

Trials and triumphs; an autobiography; with a foreword by George W. Truett; ed. by J. B. Cranfill. 116 p. pors. D [c. '19] Marshall, Tex., Mrs. W. T. Tardy bds. \$1 n.

Taylor, George William

The boy with the guns; arranged by [author's] sister, Mrs. Roger Cookson from notes and letters; with an introd. by Sir James Crichton-Browne. 44+197 p. pl. por. maps D (On active service ser.) N. Y., J. Lane \$1.25 n.

Account of author's experiences in the war.

Tiplady, Thomas

Social Christianity in the new era. 190 p. D [c. '19] N. Y. and Chic., Revell \$1.25 n.

Message of reconstruction for the Church.

Tunney, Thomas J.

Throttled!; the detection of the German and anarchist bomb plotters; as told to Paul Merrick Hollister. 16+277 p. pls. pors.

facsms. D [c. '19] Bost., Small, Maynard \$2 n.

Author, head of the Bomb Squad of the New York Police Department tells of his experiences in detecting and rounding up German plotters.

Vandercook, Mrs. Margaret O'Bannon Womack

Red cross girls with the U. S. marines. 250 p. il. D Phil., Winston 60 c. n.

Veblen, Thorstein B.

The vested interests and the state of the industrial arts; ("the modern point of view and the new order"). 183 p. D c. N. Y., Huebsch \$1

Points out how and why a discrepancy has arisen between business and industry. Papers have appeared in a slightly abridged form in the *Dial*.

Walker, Sydney Ferris

Cold storage, heating and ventilating on board ship. 2d ed. 6+269 p. il. D '19 c. '11 N. Y., Van Nostrand \$2.50 n.

Webber, William Hosgood Young

Gas and gas making. 130 p. il. D (Pitman's common commodities of commerce) N. Y., Pitman \$1

Wentworth, George, and Smith, David Eugene

Higher arithmetic. 5+250 p. D (Wentworth-Smith mathematical ser.) Bost., Ginn \$1

Wilson, Pearl Cleveland

Wagner's dramas and Greek tragedy. 7+97 p. O (Columbia University studies in classical philology) c. N. Y., Lemcke & Buechner \$1.50 n.

Wisconsin. University

Classical studies in honor of Charles Forster Smith, by his colleagues. 190 p. por. O (Studies in language and literature, 3) Madison [Wis., Univ. of Wis.] pap. \$1

Theodolithos, Bp., ed.

Holy theomonic Bible; or, The evolutionary gospel of fulfilment of prophecy which John calls The bitter and sweet open book and everlasting gospel, being the authentic continuation and consummation of the Jewish and Christian Bibles and other sacred books, namely the testament of God with men of today and all the future in the psychic age or theomonic era, which started in 1916 A. D.; as revealed by Eloah, the Almighty God of the universe; by Jehovah, father of our own solar system; by Basa Jesus Christ Neovah, the only rightful king of the earth, and a large host of earthborn and non-terrestrial angels; through mediumistic automatic writing of Mrs. Welari; il. with engravings of genuine photographs of angels. v. 1. 32 p. front. O c. Wash., D. C., Universal Theomonic Assn., 1702 Oregon Ave., N. W. pap. 10 c.

United States Shipping Board Emergency Fleet Corporation

Aids to employment managers and interviewers on shipyard occupations with description of such occupations. Series on employment management in the shipyard. 147 p. tabs. O '18 Phil., U. S. Shipping Bd. Emergency Fleet Corp. pap. gratis

Van Buskirk, Edgar Flandreau

The place of sex education in biology and general science, 1919. 16 p. O (U. S. health service. V. D. bull. 41) Wash., D. C., Gov. Pr. Off.

Warren, Benjamin S.

A unified health service. 11 p. O Wash., D. C., Gov. Pr. Off.

White, Horace Henry

White's notarial guide, 1919. 3d ed. New Orleans, La., F. F. Hansell & Bro. \$12

White, Martha E. D.

Literature of the great war. 4 p. O [n. d.] Bost., General Federation of Woman's Clubs, Dept. of Literature and Library Extension pap. 5 c.

Williams, C. E.

Williams' lightning calculator and rapid-method figuring. 167 p. pors. D [c. '19] St. Louis, Delbridge Co. \$1.50

Wingfield, Hugh E., M.D.

The forms of alcoholism and their treatment. 6+76 p. D N. Y., Oxford Univ. \$1.85

Workmen's compensation law of the state of Tennessee, effective July 1, 1919. 29 p. O c. '19 [N. Y., Pacific Ptg. Co.] 25 c.

Workmen's compensation law of the state of Utah, revised with amendments, April, 1919. 40 p. O c. '19 [N. Y., Pacific Ptg. Co.] 25 c.

The Publishers' Weekly

62 West 45th Street, New York

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In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 15 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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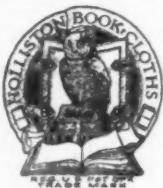
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Frost, Good Engineering Literature, 1911.
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Kelly, American Catalog, 2 vols.
Portuguese and Brazilian Books.
Render, Bradley Bibliography, 5 vols.
Roorbach, Bibliotheca Americana, 4 vols.
Sabin, Dicty. of Works on America, 20 vols.

W. H. Andre, 607 Kittredge Bldg., Denver, Colo.
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De Luxe edition, 30 volumes.
Putnam's edition, 10 volumes, Arnheim Poe.

The Arcade Book Store, 137 Superior Arcade, Cleveland, Ohio

The Amular Theory, I. N. Veil.
Life and Times of De Bois, Machay, 3 vols.
The Maker of Dreams, Oliphant Down.
French and Eng. Dict., Tanclinitz edition.
Beauty's Daughters, Three Graces, by Duchess.
Mrs. Geoffry's Under Currents, Dorris, by Duchess.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.
Turn of the Balance, Brand Whitlock.

Wm. Ballantyne & Sons, 1409 F St. N. W., Washington, D. C.

International Who's Who, 1912, or later.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Prisoners and Captives, Merriman.
Violet Moses, Merrick.
Birds of New York, Fisher.
Four Years Nine, Mynderse.
Emanuel Burden, Belloc.
Toy, Judaism and Christianity.
Oddments to Audubon Birds, 7 vols., 1840 edition,
size 10½ x 6, vol. 2, plate 103; vol. 3, plates 169, 203,
208; vol. 5, plates 284, 294, 296, 324, 326, 327, 337, 340,
342; vol. 6, plates 368, 382; vol. 7, pages 109-112 in-
clusive, 2 leaves. Please report imperfect sets
or odd volumes of above.
Gurney, Phantasm of the Living.

The Beacon, 134 Montague St., Brooklyn, N. Y.

Bhagavad Gitra tr. Chatterji, Ticknor.
In Bohemia with DuMaurier.
Connolly, Unbroken Tradition.

C. P. Bensinger Co., Codebook Dealers, 25 Whitehall St., New York

Western Union Universal Code.
A B C Fifth—At Telegraph Code.
Lieber's Standard Code.
Any Amer. Foreign Code.
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Kelly's Directory of World.

Benziger Brothers, 36 Barclay St., New York

Sladen, Secrets of the Vatican, Lippincott.

Berkeley Book Shop, 2238 Telegraph Ave., Berkeley, California

Beardslee, E. Edwards, Sketch of William Beards-
ley, pamphlet, New Haven, 1867.
Beardsley, Isaac Haight, Genealogical History of
the Beardslee-Hey, Denver, 1902.
Beardsley, Levi, Reminiscences, personal and inci-
dents, New York, 1852.

W. Beyer, 207 Fulton St., New York

England, Dawn of the Great Oblivion.
Pub. Weekly, 1914 and 1915, complete, bound or un-
bound.

Albert A. Bieber, 1 East 30th St., New York

Susan, Ernest Oldmeadow.
Federalist, New York, printed by Tiebout, 1799, vol.
1, or set, must be by this printer.
Greek Thinkers, set.
Political Pamphlets, Early American, before 1830.
Frenean Poems, 1908, odd volumes.
Frenean Poems, 1815, odd volumes.
Warner. Means for Preservation of Public Liberty,
Oration, New York, 1797, pamphlet.

James D. Blake, 219 Montgomery St., San Francisco, California

Geoffrey Torrey, Riverside Press, H. M., printed by
Bruce Rogers.
Warner's Library of the World's Best Literature,
31 or 46 vol. sets. Can use several.

The Book Shop, Pennsylvania Terminal, New York
George, Progress and Poverty, German edition,
originally published by D. P. & Co.

The Book Shop, Woods Hole, Mass.

Calkins, Protozoology.
Cape Cod Items, Early numbers of the Biological
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Brandt & Kirkpatrick, 101 Park Ave., New York
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Satorius, Past Hours.
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Memories Discreet and Indiscreet.
Andronike, Grosvenor.
Biography of Carnegie, Alderson.
The Jungle, Sinclair.
Western Warwick, Blythe.
Red Rubber, Twain.
Soliloquy of Leopold, Twain.
Supposing, pub. in Washington, 1912.
Chantecler, trans. by Hall, Rostand.
Robt. Louis Stevenson in California, Osborne.
Songs of the Field, Ledwidge.
Balthazar, the Magus, Van der Naillen.
In the Sanctuary, Van der Naillen.
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 The War Encyclopaedia, Com. on Pub. Inform.
 Dissertations and Discussions, Mill.
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 Robt. Morris, Patriot and Financier, Oberholtzer.
 Nouvelle Heloise, unexpurgated, in English, Rousseau.
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 The Frozen Pirate.
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 Fitch, George, Golf for Beginners, Colliers (6 copies).
 Stendhal, Chartreuse of Parma (in English).
 Haggard, Sir Rider, Ayesha.
 Hueffer, When Blood Is Their Argument.
 Powell, Ellis T., Psychic Science and Barbarous
 Legislation.
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 Carrington, Hereward, Eusapia Paladino, and her
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 Crooks, Sir W., Researches in Spiritualism.
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 Caillard, Miss, Progressive Revelation.
 Wallace, Dr. A. R., Miracles & Modern Spiritualism.

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637 Euclid Ave., Cleveland.

Range Riders, Seltzer.
 Orphan, Mulford.
 Enemy of Society, Bronson Howard.
 Journey in Search of Christmas, Wister.
 Rest of the Story, B. Sinclair.

The Cadmus Book Shop, 133 West 33rd St., New York.
Hobson, Imperialism, 1902.Carson, Pirie Scott & Co., Retail Book Section,
Chicago, Ill.

One great work by J. D. Bačk, pub. by Allen Pub.
 Co., New York, and 1 great psychological crime by
 F. C. Huntley, pub. by Indo-American Book Co.
 Three copies of Slosson's Great American Univer-
 sities, pub. Macmillan Co. about ten years ago.

George M. Chandler, 75 East Van Buren St., near
Michigan Blvd., Chicago.

Athenian Society Publications, any.
 Bullen-Speculum-Amantis.
 Cain, Walks in Paris.
 Carver's Travels, 3rd ed., 1781.
 Field, Indian Bibliography, 1873.
 Glover, Life and Letters in 4th Century.
 Glover, Studies in Virgil, Longmans.
 Goldstein (I.), Jesus of Nazareth.
 Gribble, George, Sand and Her Lovers.
 Hamerton, Etching and Etchers, 3rd ed., 1880.
 Hamerton, Graphic Arts, 4to, 1882.
 Henry, History of Lehigh Co., Pa., 1860.
 Hergesheimer, Gold and Iron, 1st ed.
 Hergesheimer, Mountain Blood, 1st ed.
 Hergesheimer, Lay Anthony, 1st ed.
 Herndon's Lincoln, 3 vols.
 Horace, translated by Martin, 2 vols.
 Jackson, The Eighteen Nineties.
 Jefferson, Hamilton, Franklin, Lincoln, Federal eds.
 Kunz, Book of the Pearl, 1908.
 Kunz, Gems and Precious Stones, 1890.
 Mahan, Major Operations of Navy, etc.
 Heine, Poetical Works, Villon Ed., 3 vols.
 Menpes, Whistler As I Knew Him, 1904.
 Mileage Tables for Trainmen.
 Mileage Tables for Engine-Men.
 Morris, Miscellanies in Prose and Verse, London,
 1791.
 Buttrick, Voyages and Travels, Boston, 1831.
 Flower, Letters from Lexington, London, 1819.
 Wyeth, Oregon Cambridge, 1833.
 Evans, Pedestrian Tour, Concord, 1819.
 Palmer, Joel, Narrative, 1847 or 1851.
 Montaigne, Essays, Hazlitt's Ed., 3 vols.
 Patterson, History of the Backwoods, 1843.
 Plutarch's Lives, 5 vols., L. B. & Co., early issue.
 Ricci, Furniture of Louis 16th period.
 Roosevelt, Winning of the West, 1st ed.
 Rousseau, Confessions, 4 vols., 8vo.
 Thomson, Barbizon School.
 White, Book of Daniel Drew.


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 Cushman, Life of Celebrated Union Spy, Sarmiento.
 Livesey, Prisoner of 1776.
 New England Farmer, vol. 2.
 Stowe, Fifty Years of Bondage.
 Brownson's Quarterly Review for 1864.
 Dampier, Voyages, 2 vols., London, 1906.
 Amer. Hist. Jl., any.
 Custer, My Life on the Plains.
 Brown, Narr. of Exped. to S. Amer.
 Twain, Conversation in Time of Queen Elizabeth.
 Jap Herron, A Novel from Ouija Board.
 Wallace, Year Bk., Trotting and Pacing, vol. 1.
 St. Railway Jl., N. Y., vols. 1-10, 13-16.
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 Electrical Age, vols. 37 to 45.
 Electrical Review, vols. 1, 4, 9 and 34 to 41.
 Liebig's Annalen der Chemie, vols. 1 to 328.
 Society of Dyers and Colorists Journal, vols. 1 to 25.
 Bailey, Survival of the Unlike.
 Beecroft, Who's Who Among Wild Flowers.
 Belloc, Verses.
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 Cohen, Physical Chemistry.

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 Merejkowski, Tolstoi as Man and Artist.
 Soothill, Three Religions of China.
 Taylor, Future of the Southern Slavs.
 Automobile Trade Journal, Jan. and Feb., 1919.
 National Association of Wool Manufacturers, Bulletin 1901 to 1917.
 Southern Workman, May, 1901.
 Textiles, Dec., 1916.
 Kentucky Geological Survey Reports, any except the 1st.
 Memoir of Rev. Jos. Badger, Hudson, Ohio, 1851.
 Bulpitt, A Picnic Party in Wildest Africa.
 Baker, Nile Tributaries of Abyssinia.
 Educational Times, vols. 1 to 41.
 Farini, Through the Kalahari Desert.
 James, Wild Tribes of the Soudan.
 Lalanne, A Treatise on Etchings.
 Turner Marans' Edition of Firdusi.
 Trollope, Anthony, first editions of The Warden; Barchester Towers, Dr. Thorne, Small House at Allington, Framley Parsonage, Orley Farm.
 Virginia Historical Society's Collections, vols. 5 to 11.
 Volney, Soil and Climate of the U. S.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y.
 Cox's Classified C. P. A. Problems and Solutions, Ronald Press, 1915 ed.
 Wadsworth, Genealogy.
 Ik Marvels Reveries of Bachelor.
 Ouidas Novels Clo. Very Cheap.

R. W. Crothers, 122 East 19th St., New York.
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Dennen's Book Shop, 19 Grand River Ave. East, Detroit, Mich.

Any of Geo. Gissing.
 Jenks, Trust Problem.
 Monague, Trusts of Today.
 Collier, Trusts.
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 Smith, Life of Henry Drummond.
 Marshall, Principal of Economics.

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 The Yoke, Wales.

The Denver Dry Goods Co., Denver, Colo.
 Reminiscences of a Ranchman, Bronson, 2 copies, pub. McClurg.

Dixie Book Shop, 41 Liberty St., New York.
 Dictionary of Wall Street, Smith.
 Accountants Compendium.
 Accounting, 1917 Alexander Hamilton set.
 Frankfort or Australian Year Books.
 Am. Journal International Law, vols. 1 to 5 inc.
 Case Law & Index Banks & Banking, Ellis.
 Chicago Board of Trade Year Book, recent.
 Corporate Financing and Accounting, Bentley.
 Dicksee on Good Will.
 C. P. A. Problems and Solutions, Cox.
 England Within and Without, Richard Grant White.
 Economics of Mining, Hoover.
 Federal Reserve Bank, Willis.
 Foreign Exchange, Bastable.
 How to Analyze Industrial Securities, Collver.
 Journal of Accountancy, first 4 vols., also 1918 and 1919.
 International Exchange, Margraff.
 Importation, Spalding.
 Index Digest Federal Reserve Act and Amendments, 1918, 2nd ed.
 Internal Revenue Treasury Decisions, 1899 to date.
 Lombard Street, Bagehot.
 Mastery of Speech, F. H. Law.
 Memoirs of the Life of Rev. Richard Price, Wm. Morgan.
 Railroads and the War, Kratt.
 Moxey's Accounting Systems.
 Peasant Art in Russia, Lane.
 Poor's Industrial Manual, 1918.
 Practical Garage Accounting, Hollister.
 Railways of the World, Protheroe.
 Romance of Rothschilds, Balla.

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 Statesman's Year Book, 1918.
 N. Y. Stock Exchange Listings, bound volumes.
 Trade of the U. S. with the World, 1912-13, govt. document.
 All volumes of Nelson's Wall Street Library.
 Yarn and Cloth Calculations, Yates.
 Business Man's Magazine, 1906 and 1904, and previous.
 Estimating Ledger Accts for Printers, Porter.
 History of Am. Journalism, Lee.
 The Memoirs of a Rear Admiral, S. R. Franklin.
 Driftwood, James McLean.
 British Money Wage Table.
 American Produce Exchange Markets, Annals Am. Pol. & So. Sc.
 Money Changing, Withers.
 Rates of Interest, Irving Fisher.
 Psychology of the War, LeBon.
 Love Letters of a Violinist.
 A Book of Golden Deeds, Younge.
 Tales of Ancient Greece.
 Encyclopedia of Accounting, 8 vols., ed. Geo. Lisle Edinburgh.
 Dunn's Scientific Selling and Advertising.

The H. & W. B. Drew Co., Jacksonville, Fla.

Rawlinson, Seven Great Monarchies, 5 vols.
 Annals of Tennessee.
 Pierre, Louys, Les Chanson de Bilitis, in French.

Dunster House Bookshop, 26 Holyoke St. and Mt. Auburn, Cambridge, Mass.

Modern Book Illustrators, The Studio, John Lane.
 Swift, Tracts.
 Lewis, George Henry, Actors and Acting.
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 Animals from Life, Rand McNally.
 Bullen, F. T., Idyls of the Sea.
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 Pepy's Diary.



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Jordan & Company
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Buck, Old Plate.
 Browning, E. B., Life, Ingram, Little Brown.
 Barber, British Family Names, 3 copies, 2nd ed., enlarged, \$6, cloth, 1903.
 Halsey, American Silver.
 Havergal, Royal Bounty.
 Lyon, The Colonial Furniture of New England.
 Plunkitt's Honest Graft.
 Rowfant, Press Books, any.
 Srao, Land of Cockayne, pub. Harper.
 Steels' American Campaigns, 2 vols, pub. War Dept.
 Thoreau, A. L. S., Thoreau's Walden, special edition, illustrated, brown cloth with Hut in gilt on front cover.
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 Cook, Anarchism in Art and Chaos in Criticism, Funk & Wagnall.

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 Hand, L. H., How to Make a Fiddle, Chicago.
 Kropothin, Conquest of Bread, Putnam.
 LeBlanc's, Maurice, Arsene Lupin vs. Sherlock Holmes.
 The Hollow Needle.
 813.
 The Crystal Stopper.
 The Blonde Lady.
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 The Frontier.
 Lum, Economics of Anarchy, Twentieth Century.
 Marriott, Now.
 Mason History of the Pequot War, reprint of Cleveland.
 South Carolina, Laws 1782 to 1800, orig. folio editions.
 Stuart, Gilbert, Life and Works of, G. C. Mason, N. Y., 1894.
 Smith, H. P., Construction of the Violin, Syracuse, 1877.
 Salter, Anarchy or Government, American Ethical Union, 1415 Locust St., Philadelphia.
 Trumbull, Trial of the Judgment.
 U. S. Com. on Pub. In., German Bolshevik Conspiracy, Com. on Public Information, Washington, D. C.
 Vardon, Complete Golfer.
 Vizitelly, Anarchists, Their Faith and Their Record.
 Vizitelly, Anarchists, Their Creeds and Their Deeds.
 Ward's, Artemus, Best Stories.
 Peter Eckler Publishing Co., P. O. Box 1218, New York.
 Graves, Biography of Satan.
 Burton, The Highlands of the Brazil, 2 vols.
 Burton, Zanzibar, 2 vols.
 Smith, The History of Marriage and Kinship in Ancient Arabia.
 Burton, F. R., Two Trips to Gorilla Land and the Cataracts of the Congo.

El Paso Public Library, El Paso, Texas

F. Baron Corvo, In His Own Image, 1901, Lane.
 Memoirs of Mistral, tr. by C. E. Maud.
 L. S. Ware, Beet Sugar Manufacture and Refining, vol. 1.

Emery, Bird, Thayer Dry Goods Co., 25 Madison Ave., New York.

Human Personality, 1 vol. edition, F. W. H. Myers, Longham Pub. Co.

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Cheney's Ephemerics, 1800-77.
 In Re, Walt Whitman.
 Mythe, F. C. Conbeare, Magic and Morals.
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 Ellis, The Criminal.
 Ferrero, Women and Ceasars.
 Marshall, F. A. Physiology of Reproduction.
 Healey, Mental Conflict and Misconduct.
 Chambers, E. K., Medeval Stage.
 Metchimkoff, E., Nature of Man.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia.

Waterproofing of Fabrics, Mierzinski.
 Psychology and Social Sanity, Munsterberg.
 Meginness's History of West Branch Valley.

Foster Book & Cigar Co., 410 Washington Ave., St. Louis.

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The Alphabet, Isaac Taylor.
 New Book on Psychology, Ochorowicz.

E. French, 324 W. Monroe St., Springfield, Ill.

Gay's Beggars Opera.
 Hinman's Hist., Woodbury, Conn.

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Vol. 21, 1st Decennial Digest.
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Clemens, A Dog's Tale.
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Clemens, English as She is Taught.
Bauldwin, Moralle Philosophie.
Brand, Popular Antiquities.
Bryant, W. C., Hymns.
Frazer, Folk-Lore of Old Testament.
Frazer, Psyche's Task.
Frazer, Spirits of the Corn and the Wild.
Hudson, Purple Land that England Lost, 1885.
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Robertson, Letters on Paraguay.
Spencer, Native Tribes of Australia.
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Tylor, Primitive Culture.
Villon, Poems.
Westermarck, History Human Marriage.
Whibley, Book of Scoundrels.

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The J. K. Gill Co., Portland, Ore.

Chapter from Religious History of Spain, Lea.
Moorehead's Stone Age, 2 vols.

Gittmans' Book Shop, 1225 Main St., Columbia, S. C.
Marryat, Jacob Faithful, also Peter Simple.
Hensel and Parker, Life and Public Services of Grover Cleveland.

Siva, A Man of Destiny.
Bohn's Library Ed. as follows:
Brink, Early English Literature.
Halls, Works and Remains.
Spinoza, Chief Works, 2 vols.
Eusebius, Ecclesiastical History.
Philo, Works, 4 vols.
Diogenes, Lives and Opinions.
Insects Injurious to Park and Woodland Trees, J. D. Sherman.
Nature Library, Doubleday, Page, vols. on Moths and Butterflies only.

Goldman's Book Store, 424 S. Dearborn St., Chicago.
Ragnarek, Ignatius Donnelly.
The Grimke Sisters, Birney, Lee & Shephard, 1885.

Alfred F. Goldsmith, 42 Lexington Ave., New York.
Gems for You, Manchester, 1850.
Gems for You, Boston, 1856.
Beerbohm, Happy Hypocrite.
Herman, Dance of Death.

Goodspeed's Book Shop, 5A Park St., Boston.
Adams, Hist. of U. S., 9 vols.
A. L. A., Portrait Index.
Balzac, Two Young Brides, Introd. James, Lond., 1902.
Bennington Co., Vt., Hist. of.
Bibelot, The, vol. 3, no. 4, vol. 18, nos. 1, 2, 3, 6, 9, 11, vol. 20, nos. 4, 5, 12.
Bibliophile Soc. Year Books, 1-11 incl., except 7.
Borrow, Zingale, Gypsies in Spain.
Bross, Wm., Legend of Delaware, Chicago, 1887.
Chapin, Kate, The Awakening, and other works.
Clemens, Life on Mississippi, Bost., 1883, 1st ed.
Cram, Ralph Adams, The Decadent, 1893.
Crane, Stephen, Johnston Smith, Maggie, Girl of Streets, 1st ed.
Crawford, Diva's Ruby.
Daskin, Memoirs of a Baby.
Dreiser, Theodore, Sister Carrie, 1st ed., N. Y., 1900.

Goodspeed's Book Shop—Continued

Ellis, G. A., Tables of no. of U. S. gallons per any no. cubic feet.
Fiske, John, Dutch and Quaker Colonies, 2 vols. red clo.
Florence's Chronicles, Bohn.
Flaubert, Mme. Bovary, Introd. James, Lond., 1902.
Groton Hist. Ser., vol. 4.
Harvard, Lampy's early days, Cambridge, 1909.
Harvard Lampoon, Transcript No.
Hawthorne, Scarlet Letter, 1st ed., Bost., 1850.
Holman, Picturesque Cottages, Phila., n. d.
House & Garden, 1902-5 incl.
Lowell, Amy, 1st eds.
Lowell, Mrs. Marisa W., Letters of Maria White to Sophia, Bost., 1912, Bibliophile Soc.
Middletown, Vt., Hist. of 1867.
Moorhead's Church, Scotch-Irish Members.
Prince Soc. Papers, Sir Wm. Alexander.
Russell, G. W., Homeward Songs by the Way, A. E. Dublin, 1894.
Rutland Co., Vt., Hist. of.
Sewall's Diary, 3 vols.
Sewall, Samuel, Story of Joseph.
Super-women.
Warburton, Memoirs of Prince Rupert.
Westminster, Mass., Heywood.
Whitman, Walt, Calamus, Boston, 1897, 1st ed.
Eaton, Walter P., Barndoor and Byways.
East Studies of Herbert Crackenthorpe, introd. James, '97.
Sherborn, C. D., Index Animalium.
Vicar of Wakefield, introd. James, N. Y., 1900.
Genealogies, Bingham, 1808, Carpenter, Jamaica, N. Y., 1801, Mason, 1909, Page, 1915, Robinson, Ancestor Hunting, 1901, Talcott, Albany, 1876.

Edwin S. Gorham, 11 West 45th St., New York.
In Lighter Moments, Bp. W. W. How.

Grant's Book Shop, 127 Genesee St., Utica, N. Y.
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Figgis, English History, illus. from orig. sources, Macmillan.
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Himebaugh & Browne, Inc., 471 Fifth Ave., New York.

Cicely, Georgia March.
In a Tuscan Garden.
A Liveable House: Its Farm Building, Alfred Hopkins.
Jaynes Naval Manual for 1918.
Pattern Designing, Chrysty.
Hand Loom Weaving, Embroidery and Tapestry, Hooper.
Luck of Roaring Camp, Bret Harte, limp leather.
Boshelt Chinese Art, vol. 2.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore.

Sermons, Price Collier, pub. Messrs. E. P. Dutton.
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Butlin, On the Pongue.

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Southern Newspapers prior to 1870.
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Last Voyage of the Donna Isabel, Randall Parrish.
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- John Howell, 328 Post St., Union Sq., San Francisco.
David Porter's Journal.
Voyage to the South Seas, 1823.
- Hyland's Book Store, 170 5th St., Portland, Ore.
Oregon and California, J. Quinn Thornton, 2 vols.
Anything on Oregon, Hall J. Kelly.
Emigrant Guide to California and Oregon.
The Psychology of Taste, Baillat Savarin.
Science and Health, Eddy, 1894.
- The International News Co., 83 and 85 Duane St., New York.
Lieber's Code, A. B. C., improved edit, 5 letters.
Bentley Code.
- Meredith Janvier, 14 W. Hamilton St., Baltimore, Md.
Book Prices Current, 1914 and 1915.
Burke, J. B., Encycl. Heraldry, Lond., 1851.
Ibanez, Four Horsemen, first edition.
Ibanez, Sonnica, N. Y., 1912.
Ibanez, Blood and the Arena, McClurg ed.
Ibanez, Shadow of Cathedral, London edition.
Ibanez, Lond. firsts prior to 1919.
Mencken, H. L., F. Nietzsche, Bost., 1903.
Mencken, George Gernard Shaw, Bost., 1905.
Reese, Lizette W., Wayside Lane, etc.
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Wild Flowers as They Grow, illustrated in color, 7 vols., Corke, pub. Funk & Wagnall's.
- The Edw. P. Judd Co., New Haven, Conn.
Benson, Princess Sophia, Harper.
Archko Vol., Antique Bk. Co.
Lowney's Cook Book.
Nature's Hallelujah.
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The American Language, H. L. Mensken, 2 copies.
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Natal Astrology, Wilde and Dodson.
- The Korner & Wood Co., 737 Euclid Ave., Cleveland.
Swinburnes's Poems.
A Literary Atlas of Europe, Everyman's, Dutton.
Higginson, Book and Heart, Harper.
Gust, Life of Benrnuts Celline, 2 vols., Temple, Dutton.
Cronan, Leonardo da Vinci, Dutton.
- Carol Lambert, 1230 No. Berendo St., Los Angeles, Cal.
Riders of Many Lands, T. A. Dodge, illus. Remington, Harper.
Firearms in American History, 2 vols., Sawyer.
Chapters on Greek Dress, Maria Evans, Macmillan, & Co., 1893.
Costumes of All Nations, the same containing 107 colored plates from The Munchener Bilderbogen, pub. H. Grevel & Co., London.
Quote anything on Uniforms.
- Charles E. Lauriat Co., 385 Washington St., Opp. Franklin St., Boston.
Craven's Manual for Young Sportsmen.
History of Italian Renaissance, Hart.
Studies in Poetry, Stopford Brooke.
Four Victorian Poets, Stopford Brooke.
Candle of Vision, A. E.
Through Magic Door, Doyle.
Green Flag, Doyle.
Mystery of Cloomber, Doyle.
The Parasite, Doyle.
The Northwest Coast, Pub. Harper, 1857.
Among the Indians, Henry S. Boller.
Larpenteur's Forty Years a Fur Trader, Cones.
The History of the American Fur Trade.
The Innocence of Father Brown, Chesterton.
Fair Maid of Marblehead, Woods.
Nicholas Nickleby, 2 vols. in Gadshill ed., give dates.
David Copperfield, 2 vols., in Gadshill ed., give dates.
Miscel. Papers, 2 vols., in Gadshill ed., give dates.
Pathway of Life, Tallmadge.
Psychology of Dementia Praecox, Jung.
Affectivity, Suggestibility and Paranoia, Bleuler.
Colonial Days and Ways, Smith, Century Co.
Justice and Sheriff, pub. Sanborn, Concord, N. H., 1888.
Ferry Boy and Financier, S. P. Chase.
Color Standards and Nomenclature, Robert Ridgeway.
- Leary, Stuart & Co., 9 South 9th St., Philadelphia.
Churchill's Lord Randolph Churchill.
- Lester Book & Stationery Co., 70 North Broad St., Corner Poplar, Atlanta, Ga.
Sidelights on Maryland History, 2 vol. ed.
- The Lewis Book Co., 115 South Spring St., Los Angeles, Cal.
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Masson, Life of Milton, index vol. only.
- Liberty Book Store, 1150 Market St., San Francisco, Cal.
Tantra of the Great Liberation, Arthur Avalon.
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- Library of Congress, Order Division, Washington.
Watrous, Ansel, History of Larimer County, Colorado, Denver? 1911.
- N. Liebschutz, 226 West Jefferson St., Louisville, Ky.
Stoddard's Lectures containing following lectures: Sicily, Genoa, Lake Como, The Upper Danube, Bohemia, Half Russia, marble covers.
- Little, Brown & Co., 35 Beacon St., Boston.
Riddle of the Sand, Childers.
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Surtees, Handley Cross.
Timbs, Clubs and Club Life, London.
Lanwood and Hotten, Sign Boards.
Strutts, Sports and Pastimes, Hone.
Farrer, Primitive Manners and Customs.
Seton, Law and Practice of Heraldry in Scotland,
1863.

Meyrick, Sir Samuel, Critical Inquiry Into Ancient
Armour.

Hewitt, Ancient Armour and Weapons.

Planche, Cyclopaedia of Costume.

Wilkinson, T. W., Highways and Byways of Eng-
land, any and all on coaching, and The Road in
Great Britain.

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Encyclopaedia Britannica, Cambridge ed. preferred.
The Osborns, Benson.

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Rhodes, History of the United States, vol. 5 and 6 in
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Stumpf, Unafrow Engines.

Hutton, The Gas Engine.

Tietjens, Profiles from China.

**McDevitt-Wilson's, Inc., Hudson Terminal Bldg.,
New York.**

Nineteenth Century, July, 1918.

Contemporary Review, July, 1918.

Bordwell, Analysis of a Bank Account.

Chambers, Lorraine.

Chambers, Ashes of Empire.

Chambers, Maid at Arms.

Chambers, Conspirators.

Decimal Classification and Relative Index, M.

Dewey, 9th edition, 6 vols., Z. Topelius, as follows:

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Cocks, Engagement and Marriage.

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Dixon's, Vanishing Race.

Melmoth the Wanderer, Maturin.

Lewis, Ambrosia or the Monk.

David Moir, Mansie Wauch.

Ferrier, Marriage.

Mackenzie, Man of Feeling.

Behn, Oroonoko.

Oliphant, Altiora Peto.

Salem Chapel.

Radclyffe, Mysteries of Udolpho.

White's, Corporation.

Piozzianna.

Patrick F. Madigan, 561 Fifth Ave., New York.

Pepy's Diary, 4 vols., pub. David MaKay.

Twenty Years in Congress, J. G. Blaine, 1886.

Any Autograph Letters of Polish Generals.

**Madison Avenue Book Store, Inc., 575 Madison Ave.,
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Kitty and Lulu Books.

Martin, Life Prince Consort.

Juggler in Notre Dame.

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Ade, Breaking Into Society.

The Kasida, Burton translation.

The Poison Belt.

Monk and Hangman's Daughter.

Devil's Dictionary.

A Corner in Women.

Notes on Uncle Tom's Cabin.

Pennell's Whistler.

Journal of a Disappointed Man.

Newbegin's, San Francisco, Cal.

Renan, Origins of Christianity, vol. 5 on Epistles.

February, 1917, number of Gleanings in Bee Culture.

Cody, Rod of the Lone Patrol.

H. S. Nichols, Inc., 17 East 33rd St., New York.

Anglo-Saxon Literature, pub. Norroena Soc'y., vol. 1.

Army Sacrifices, pub. about 25 years ago.

Army, U. S. Regular, historical records of.

Atherton, Daughter of the Vine.

Birds, Books on Cage.

Carleton, Wm., The Black Prophet.

Colonial Houses of Maryland, Eastern Shore.

Cooke, John Esten, Stonewall Jackson.

Cooke, John Esten, Robert E. Lee.

Fenelon, Selections from, pub. Roberts Bros., Bos-
ton.

Gautier, Mlle de Maupin, handsome ed. in English.

Harpers Magazine from 1858 to 1868, any or all.

Maturin, Melmoth the Wanderer.

Oliphant, Altiora Peto.

Pelham, Chronicles of Crime.

Purcell, Edward, Life of Cardinal Manning.

Schnitzler, Arthur, Road to Freedom, or similar title.

Tale of the Ten.

Anon, Die Fransoesische armee in jahr 1813, Berlin,
1889.

Bax, E. Belfort, any works by.

Blair & Robertson, The Philippine Islands, any odd
vols.

Canova, any works of or by.

Capes, Bernard, At or By a Winter's Fire.

Curtis, A History of the Creeds and Confessions of

Faith in Christendom and Beyond.

Dix, Beulah M., The Gate of Horn.

Erskine, Thomas, The Purpose of God in the Creation
of Man.

Grouard, A., La Campagne d'Automne de 1813 et les
Lignes Interieures, A. G., Paris, 1897.

Hacke, Wilhelm and Wilhelm Kuhnert, Das Nerleben
Der Erde.

Mason, George Randolph, Reminiscences of Newport.

Pelet, Gen., Les Principales Operations de la Cam-
pagnes d'Automne de 1813, Paris, about 1820.

Physiology of the Cell.

Rambert, Eugene and T. Paul Robert, Les Oiseaux
dans la Nature.

Rees' Encyclopaedia, 42 or 45 vols.

Saltus, Edgar, Perfume of Eros.

Schaff, Philip, Creeds of Christendom.

Thompson, Maurice, any books by.

U. S. Coast and Geodetic Survey between 1896 and
1900, number containing a 10 place table of Logar-
iths.

Wise, End of an Era.

BOOKS WANTED—Continued

Martinus Nijhoff, Lang Voorhout 9, South Gravenhage, Netherlands

Journal of Continental Congress, 1774-8, Mss. of Congr. Libr. ed. Ford, 1904, 13 vols.

W. W. Nisbet, 12 South Broadway, St. Louis.

Myra, The Magician.

American Art Annual, Levy, any.

The Norman, Remington Co., Charles St. at Mulberry, Baltimore, Md.

Reed, Nature in Field and Wood.

Marburg, Atlas of Brain.

Debates of Md. Convention, 1864.

Debates of Md. Convention, 1851.

Macaulay, Gordon Anecdotes.

Baltimore Sun, January 26, 1919.

Minstrelsy of Scottish Border.

Wentworth, Kibbo Ganey, L. B.

Havergal, Morning Bells, Dutton.

Tchernachevsky, Vital Question.

Whitaker, Amer. Almanac, 1915, 1917, 1918.

Dempsey, Delphic Oracle, Long.

Beman, Selected Articles on Compulsory Arbitration.

Cyclop. of American Biography, vol. 7.

Payne, Cruise of U. S. S. Dixie, Wash., 1900.

Appleton, Cyclop. of Painters.

Cram, Christian Art, 3 vols.

Jerrett Black and Tinplate Enamel

Jenks, When America Was New.

Silberrad, The Enchanter, McM.

W. C. Ford, Washington Wills, Pamphlet, Brooklyn, May, 1891.

Fleets of World, 1915.

Neilsen, In Powder and Crinoline, Doran.

Maxwell, Scientific Papers, 2 vols.

Theobald, Triple Ply of Life, McM.

Scheimman, Marble Pillars, a Calendar from 1826-1840.

Heart of Xmas Pine.

Symonds, Mediaeval Latin Students' Songs.

Graefe, Modern Painters.

Van Gogh, Letters of a Post-Impressionist, H. M.

Strong, Roman Sculpture, Scribner.

Williams, Hist. of Western Md.

Chadwick, Life of Edmund Burke.

Crile, Origin and Nature of Emotions, Saunders.

Freudlich, Sappilarchemier, Stechert.

Cook and Gaspel, Suppressed Desire.

Reynolds, Daughter Pays.

Reynolds, Out of the Night.

Chapin, Report on State Public Health Work, A. M. Assn.

Reynolds, Notorious Miss Lisle.

Book of Knowledge.

Burnett, Good Wolf.

Daudet, Apostate, App.

Windorn, Roberts, Pocahontas and Her Descendants.

Bumpus, Ecclesiastical Dictionary, Lipp.

Hist. of B. & O. R. R.

Scribner, Subscription Sets.

Lancaster, Historic Homes and Churches of Va.

Twitchell, Maryland, clo. or paper.

Hastings, 1st American King, pub. Smart Set, 1904.

Lyon, Pocketful of Limericks.

Eberlein, Colonial Homes of Phila., Lipp.

Dickens, Gabriel Grubb & Goblins, with Nast illus.

Hurry, Poverty and Its Vicious Circles.

Mariner, & Hoskins, Laboratory, Report on Air

Analysis, Chic., 1915.

Willits, Sunshine.

Kipling, Gipsy Trail.

Correspondence Charles Dickens and Maria Bead-

well, Bibliophine Soc.

Elles, In Days of Pioneers.

Merimee, Colomba.

Mencken, Little Book in C. Major.

North Adams Public Library, North Adams, Mass.

Nation, September 14, 1918?

Ernest Dressel North, 4 E. 39th St., New York.

Aldine Poets, Original blue cloth, Butler, 2 vols.,

1835, Pryor, 2 vols., 1835, Churchill, 3 vols., 1844.

Chaucer, 5 vols., 1845.

Austen, Pride and Prejudice, London, 1913, 3 vols.,

Boards.

Austen, Sense and Sensibility, London, 1811, 3 vols.,

Boards.

Bernard, Geoffrey Tory, Riverside Press, 1909.

Bodoni, Typografico, Parma, 1788, 2 vols.

Books Illustrated by Henry Alken, any.

Ernest Dressel North—Continued

Boswell's Life of Johnson, 1st ed.

Bronte, first editions, any.

Browning, Robert, first editions, any.

Burney, Fanny, Evelina, London, 1778, 3 vols.

Caldecott, Toy Books, any.

Carroll, Lewis, first editions, any.

Chaucer, Romaunt of Rose, London, 1911, illus.

Chaucer's Works, London, 1532, folio.

Dilke, Lady, French Sculptors and Architects.

Early English Plays before 1640, any.

Emerson's Works, Eversley ed., London, 1883-4, 6 v.

Eliot, George, first editions, any.

English Sporting Books, colored plates.

Ferrier, Susan, Marriage, 1st ed., 3 vols., Edinburgh,

1818.

Fielding, Tom Jones, London, 1749, 6 vols.

Flaxman's Classical Compositions, London, 1821.

Freud, Leonardo da Vinci, Moffat, Yard & Co.

Gissing, Works, first editions.

Goldsmith, first editions, any.

Greenaway Almanacs, any.

Hardy, first editions, any.

Hinton, Handbook of Arizona, 1876.

Ingleby, Shakespeare Allusion Book, Lond., 1909, 2 v.

Irving, first editions, any.

James, Henry, first editions, any.

Johnson, Vanity of Human Wishes, Lond., 1749.

Johnston, Chrystal, Adventures of a Guinea, 1821.

Keats, first editions, any.

Kipling, earlier first editions, any.

Lamb, first editions, any.

Macleod, Fiona, Washer of the Ford.

Meredith, Geo., early first editions, any.

Morley's Works, Eversley ed., Lond., 1886-91, 11 vols.

Old American Psalm Books, any.

Poe, first editions, any.

Pollard's Shaepeare folios and quartos, Lond., 1907.

Shakespeare Plays before 1700, any.

Shelley, first editions, any.

Steedman, Little Children's Life of Jesus.

Steele, Revival of Printing.

Stevenson, early first editions, any.

Surtees, Jorrocks's Jaunts and Jollities, Lond., 1843.

Swinburne's Poems, London, 1912, 6 vols.

Tennyson, first editions, any.

Thackeray, first editions, any.

Trollope, early first editions, any.

Valentine's Manual, 1841, '43, '44, '50, '62.

eddell's Buddhism of Thibet, London, 1894.

Wagner, Valkyrie, etc., illustrated by Rackham.

Williams, Country of Washington Irving, Putnam.

Wordsworth, early first editions, any.

Pearlman's Book Shop, 931 G Street N. W., Wash-

ington, D. C.

Crockett, Kit Kennedy.

Brickbuilder, The, January, 1915.

Munsey's Sermons.

Mason, The Politician.

Books on Trade Marks, Good Will, etc.

Dick's Encyclopedia of Receipts.

Atkinson, Psychology of Success.

Memoirs of Belle Boyd.

When Love is King, author unknown.

Warwick, a novel.

Vol. 30 Synopsis, Warner's' Library.

Pound's Cases on Forts.

Bouvier's Law Dictionary, 3 vols.

Black's Law Dictionary, thick or thin paper.

Warren's Cases on Property.

Wambaugh, Cases on Agency.

Wambaugh, Cases on Constitutional Law.

Lawson, Contracts, 2nd ed.

Elliott, Insurance, revised.

Darlington, Personal Property.

Hornbook Series, American Case Books.

Any standard Law text or Case Books, state quan-

tity and best cash price.

Leroux, Phantom of the Opera.

Great Psychological Crime.

Art of Colors, author unknown.

Thos. Perkins, Box 350, Boston, Mass.

Cousins, Woodcarver of Salem.

Benson, Dry Points and Etchings

Pierce & Scopes, Inc., Albany, N. Y.

Van Gogh, Letters of a Post-Impressionist.

Fred E. Pond, 1400 Broadway, New York.

Anglo-American, N. Y., 1843-4.

Artificial Flies, Mary Orvis Marbury.

Graham's Magazine, 1853, 2 vols.

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- Portland Library Association, Portland, Ore.**
Hanks, Austin K., Practical suggestions on photography.
- Powers Mercantile Co., Minneapolis, Minn.**
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Any item pertaining to Minnesota or the Northwest, state edition, condition and price.
- Powner's Book Store, 37 N. Clark St., Chicago.**
Hemstreet, Literary New York, 1903, Putnam, vol. 9, outward bound edition, Kipling.
Hulbert, Passing of Korea.
Catholic Encyclopedia, vol. 1 only, half mor.
- C. S. Pratt, 161 Sixth Ave., New York [Cash]**
Janvier, Passing of Thomas.
Huntley, Harmonics of Evolution.
T. K., The Great Work.
T. K., Great Psychological Crime.
Garcia & Cornet, Dictionary of Engineering Terms, Spanish and English.
- Presbyterian Board of Publication and Sabbath School Work, 125 N. Wabash Ave., Chicago.**
Maclaren's Expositions on the Holy Scriptures, St. John's Gospel, chapters 1 to 8, original edition bound in Buckram.
- Preston & Rounds Co., 98 Westminster St., Providence, R. I.**
Hogan, L. E., Study of the Child, Harper ed.
- Putnams, 2 West 45th St., New York.**
Women of the Salons.
Ellwanger's Story of My House.
The Return, De La Mare.
Autobiography of Theodore Roosevelt, orig. edition.
Rostand, Chantecler.
Devoc, All About Clouds and What They Indicate.
Ostrander, Primal Law.
Duncan, My Garden Doctor.
Journal of Labrador, 1st issue, 3 vols., also reprint edition.
Vol. 17 Domestic and Foreign Exchange, Alex Hamilton Institute.
- Reciprocal Jobbers, Inc., 470 Fourth Ave., New York.**
Rainbow, Lawrence.
- Paul R. Reynolds, 70 Fifth Ave., New York.**
Harper's Bazaar for September, 1918.
- Riverbank Laboratories, Geneva, Kane Co., Ill.**
Works of ciphers, cryptograph, cryptology, steganology, steganography, polygraphy, cryptementics, scotography, and synthemology, also deciphering, published at any time prior to 1825. Please send careful description, date and price.
- A. M. Robertson, 222 Stockton St., San Francisco, Cal.**
Birrells, Men, Women and Books.
Birrells, Ober Dicta, 2 vols.
- E. R. Robinson, 410 River St., Troy, N. Y.**
Scott's Bible.
Haggard, The Ghost Kings.
Haggard, The Yellow God.
Haggard, Queen Sheba's Ring.
Haggard, Red Eve.
Buck, Closet Companion, religious meditations.
Life and Letters of Washington, Alston.
My Very First Little French Book, pub. in England.
Golden Sheaves.
Lewis, Dio, Chastity.
Cruden's Concordance.
Scofield's Reference Bible.
Schroeder & Lossing, Life and Times of George Washington.
Taylor, W., Parables of Our Saviour.
Taylor, W., Boy Jesus.
Ashley, Promptuary for Preachers, 2 vols.
Farrell, Rev. Jos., Speeches and Sermons.
Novels by Mrs. Baillie Reynolds.
The Great Divide.
Whitney, H. C., Lincoln the Citizen.
Hitchcock, C. H., Nancy Hanks.
Arnold, I. N., Abraham Lincoln.

E. R. Robinson—Continued

- Thompson, D. D., Abraham Lincoln.
Brooks, N., Washington in Lincoln's Day.
Gilmore, J. R., Personal Recollections of Lincoln and the Civil War.
Diary of Gideon Wells.
Whitney, H. C., Life on the Circuit with Lincoln.
Stoddard, W. O., Lincoln at Work.
Grieson, F., The Valley of Shadows.
Crook, W. H., Through Five Administrations.
Keckley, E., Behind the Scenes.
Speed, J. F., Reminiscences of Lincoln.
Pendleton, T. F., 36 Years in the White House.
Jackson, T., Lincoln's Use of the Bible.
Thayer, W. M., From Pioneer to White House.
Novels by Geo. MacDonald.
Salzmar, Gymnastics for the Young, 1802.
Preston, P., Book of Gymnastics, 1837.
Beecher, C., Physiology and Calisthenics, 1832.
Jahr, F. L., Treatise on Gymnastics, 1827.

Leo Rullmann, 1421 University Ave., New York.

- Fools of Fortune, Quinn.
Gambling and Gamblers' Devices, Quinn.
What Shall We Do Tonight, Mayne.

T. C. Russell, 1734 19th Ave., San Francisco, Cal.

- Bartlett's Personal Narrative, set, and vol 1, Eng. ed.
California Statutes, Sacramento, 1850, 1852, 1853, 1861, 1903, San Francisco, 1854.
Cooley's Blackstone, 3d ed. only.
Thorton's Oregon and California.
Greenhow's California and Oregon, 1844 only, pub.'s bldg.
Ridge's Joaquin Murieta, any ed.
Overland Monthly, vols. 3, 8, 15, will exchange or sell vols. 10, 11.
Bancroft's Histories, 39 vols., morocco or russia.

St. Paul Book & Stationery Co., 55, 57, 59 East Sixth St., St. Paul, Minn.

- Joan of Arc, de Monvel.
Na Motu, or Reef Rovings in the South Seas, E. T. Perkins.

Schulte's Book Store, 80 and 82 4th Ave., New York.

- Sorrow and Hope of the Egyptian Sudan, J. R. Watson.
Poems, Anne Elizabeth Coppcott.
Columbia Monthly, from Dec., 1909, to April, 1911.
Geikie's Hours, Vol 4, red cloth binding.
Eidersheim's Bible History, vol. 3.
Columbian, magazine for 1909, 1910 and 1911.
Williams, Middle Kingdom.
Younghusband, Heart of a Continent.
Sykes, Ten Thousand Miles in Persia.
Smyth, Five Years in Siam.
Muir, Life of Mahommed.
Defausson, My Life with the Esquimaux.
Naussen, Through Siberia.

Temple Scott, 101 Park Ave., New York.

- Love Intrigues of the Kaiser's Sons, Lane.
Logarithms and Logarithmic Sines and Tangents, Down.
The Great Cook, T. K.
Jesse James, the Western Outlaw, Condon.
The Opal Serpent, Hume.
The Purple Fern, Forgas Hume.
The Opal of Fire, Praed.
The Purple Butterfly, Denio.
The White Peacock, Lawrence.

Scranton Book Exchange, 812 Washington Ave., Scranton, Pa.

- Altgeld, Essays Oratory.
Hudoe Genoue, Inquriendo Island.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York.

- Stevens, American Hospital of the 20th Century.
Folkways, Sumner.
Conway, Climbing in the Hymalayas.
Conway, Bolivian Andes.
Vol. 3 of Britton & Brown, illus. flora of the U. S. and Canada.
Plunkett, Life of Holland.
Carter, Theater of Max Reinhardt.
Munsterberg, On the Witness Stand.
Conway, Bolivian Andes.
Conway, Aconcagua and Terra De Fuego.
Carpenter, Adams Peak to Elephanta.

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Charles Scribner's Sons—Continued

Addison, Spectator, edited G. G. Smith, Dutton.
Addison, Essays, selected with introduction by Dobson.

Scruggs-Vandervoort-Barney Dry Goods Co., St Louis
Shepherd Atlas.

Charles Sessler, 1314 Walnut St., Philadelphia.

Diary of a 49er.
Hardy, T., Works of, half morocco.
Irving, Washington, first editions.
Love and Marriage, Key.

The Sherwood Co., 40 John St., New York.

Being Done Good.
Balthazar.
On the Heights of the Himmalyas.
In the Sanctuary.
Oberman, De Senancour.
Metrology, Chas. L. Totten, 1897.
Our Race, Chas. L. Totten, 1897.
Principles of Light and Color, D. Babbit.
Testimonium Animae, Schler.
Poor, Human Nature.
813.
How to Become Quick at Figures, D. M. Garret,
second-hand editions.
Puzzles Old and New, Prof. Louis Hoffman, second-
hand editions.
Under the Cedars and Stars, Sheehan.
Tragedy of Man, Madoch.

S. D. Siler, 930 Canal St., New Orleans, La.
Mont St. Michel and Chartres, Henry Adams.

Smith & Butterfield Co., Evansville, Ind.
In Powder and Crinolin, illus. K. Nielson.

Smith & McCance, 2 Park St., Boston.

Breeding and Training Homing Pigeons.
Mountains and Molehills, Manyat.
Science and Health, 1875-78, and 1881 editions.
Christian Science Journals, 1883 to 1890.
Lectures and Essays of W. C. Clifford.
Diary of An Impressionist, Lafcadie Hearn.
Zoology, Parker & Haswell, 2 vols., Mac.
Girdle of Truth, 2 vols., Darby.
Skins and Hides, Shoe and Leather Wkly, Chicago.
Hides and Skins, Hide and Leather, Chicago.

Smythe's, Columbus, O.

Whole Truth About Alcohol, Flint.
Stricture of the Urithra, Thompson.
Basedow, His Educational Work, O. H. Lang.
Early Schools and School Books in N. E., Little-
field.
La reforme de l'education en Allemagne au dix-
huitieme siecle, Paris, 1889.
History Education in Indiana, Boone.
Manual of Mutual Instruction, Russell.
Memoir of John Griscom, New York, 1859.
Universities of Europe in Middle Ages, Rashdall.
Letters of Jerome, Christian Lit. Co.

Charles I. Stager, 688 Sixth Ave., New York.
Vol. 8, Modern Business, Hamilton Ins. 12 vol. ed.

P. Stammer, 61 Fourth Ave., New York.

Dockrell, Law of Dominations.
Philpots, Oysters and All About Them.
Saintsbury, Short History English Literature.
Genealogy, John White and His Descendants.
Glover, Life and Letters in 4th Century.
Guete, Papacy.
Lorente, Inquisition.
Leadbeater, Man Visible and Invisible.

G. E. Stechert & Co., 151-155 West 25th St., New
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Dumas's Works, set.
Amer. Jl. of Physiology, vols. 1 to 5.
Craftsman, vols. 1 to 4.
International Studio, vols. 1 to 14.
Living Age, vols. 1 to 235, any run.
Mayo Clinic Papers, 1915.
Niles Weekly Register, set.
Schoolcraft, Oneota, parts 7 and 8.

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Dumas, The Three Musketeers, inexpensive, cloth.

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Mary, Queen of Scots, History of, Compilation of
Court Records, State Papers.
Wilde, either 14 vol. edition, Edinburgh Society, or
15 vol. DeLuxe edition.

Henry Stevens, Son & Stiles, 39 Great Russell St.,
London, W.C.1.

Harmon, Voy. and Travels in N. America.
Henry, Travels in Canada.

Stewart & Kidd Co., Cincinnati, Ohio

Favorite Fish and Fishing, Dr. James A. Henshall.

W. K. Stewart Company, Indianapolis, Indiana

Henderson, Changing Drama.
Toynbee, Dante and the English Language.
Worcester, Emanuel Movement.
Bacon, Historic Pilgrimages in New England.
Cottage Physician.
Fleming, Old Violins and Their Makers.
Keays, Road to Damascus.

W. K. Stewart Co., Louisville, Ky.

Hager Revelly O. P., Goodman, List. 50c.

Tacoma Public Library, Tacoma, Washington

Harvey's Weekly, vol. 1, April 13 and 20, May 25,
1918 numbers.

Thoms & Eron, 50 John St., New York

Harvard Junior Classics.
Encyclopedia Britannica, 11th ed., Cambridge.
Felt, New England Customs.
Peters, History of Conn.

Union League Club, New York City

Winsor, Westward Movement, 1897.

Universal Book Stores, 57 Grand River Ave. West,
Detroit, Mich.

Thyra, A Romance of the Solar Pitt, R. Ames Ben-
nett.

The Red Axe, Crockett.
The Tree of Heaven, R. Chambers.
Illustrious Prince, Oppenheimer.
Peter Ruff of the Double Four, Oppenheimer.
Long Arm of Manister, Oppenheimer.
Conditions of Working Class in England, Engels.
Science and Economics, Hyndman.
The Finished Mystery.

University of Oregon Library, Eugene, Oregon

Hawkins, L. W., Cost Accounts.
Child Welfare Graphic, vol. 1.
Arts and Decoration, vol. 4, no. 11, Sept. 1914.
American Museum Journal, Feb., 1911.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.
Book of Musical Thoughts, pub. by Volland.

John Wanamaker, New York

Picked Up in the Streets.
Blessed, Mrs. A. L. Wister.
Natural History of the Ten Commandments.

John Wanamaker, Philadelphia

Are the Dead Alive.
The Organ Cases and Organs of the Middle Ages
and Renaissance, etc., Arthur George Hill, M. S.
F. S. A., Second Series, illustrated, London, Chas.
Whittingham & Co., 1891.

Raphael Weill & Co., Inc., Sutter St., San Francisco
Du Chaillu, Viking Age.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa.
Beard, Life of T. F. Oberlin.

E. Weyhe, 708 Lexington Ave., New York

Bourgeois, Century of Louis XIV.
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Racinet, Polychromatic Ornament.
The Studio: Daumier, Peasant Art, Bookplates, Pen-
Drawings, Dry-Points.
Passages from Modern English Poets.

M. J. Whaley, Inc., 749 Fifth Ave., New York [Cash]

The Rainbow, Lawrence.
Memories of a Baby, Harper Bros.
Blue Lagoon, Stacpoole.
Gutter, Tragedies.
Pictorial Review, July, 1919, 5 copies.

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Hancock's Children of History.
The Silken East, O'Connor.

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Histories and Imprints of Virginia.

Frank J. Wilder, 46 Cornhill, Boston, Mass.
The England and Holland of the Pilgrims, Dexter, \$4 offered.
Any American Family Histories.
Any N. E. Local Histories.

J. I. Williams Book Co., 533 Main St., Worcester, Mass.

Songs and Poems by James Hogg, Ettrick Shepard.
China Painting.

Williams Bookstores Co., 323 Washington St., Boston

Reed's Marine Engineering.
Bentley's Science of Accounts.
Pamphlets on Birth Control, Sanger (?)
Simpson's Mass. Law Notes.
Hides and Skins, Shoe and Leather Weekly, Chicago.
Philosophy of Homeopathy.
Comparative Therapeutics.
Songs of Beletis.
Practical Garage Accounting, Hollister.
Life of Charles Dickens, vol. 1, 1911 edition, bound in blue buckram, lettered in gold.
Charles Phillips, any of his works, in good condition.
Modern Fish Culture, Mathers.
I. C. S. Books on Textiles, state edition.
Secret Life, 11 vols.
Work, published by Cassell Co.
Yankee Notions.
Mfg. of Luther C. Davis.
Card-Board Models of Engines and Dynamos.
Cotton Mill Processes and Calculations, D. Tompkins.
Metallic Alloys, Gulliver.
Foreign Bird Books.
Last edition, Home Correspondence Set of Highway Engineering.
Perfume Garden.
Rare Books on Fish.
Science of Man, Mary Baker Eddy, printed before 1875.
Perseverance Island, Douglas Frazer.
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Sets of O. Henry.
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Cassell's Encyclopedia of Photography.
Autobiography or Life of Chas. Goodyear.
History of Rubber.
Progress in the Coal Tar Industry, Friedlander.
Juveniles, in big lots.
Ronald Press, Business Books, Any quantity.
John Wiley, Scientific Books, Any quantity.
Remainders of War books of 1914-1919.

Woodworth's Book Store, 1311 East 57th St., Chicago
Col. Watterson, History Spanish-American War.
Holbrook Jackson, The Eighteen Nineties.
Sherard, The Life of Oscar Wilde.
Sherard, Twenty Years in Paris.
Baedeker's Guide to the United States.
Pergaud, Tales of the Untamed, trans. Douglas, English.

Tom Hazard, The Jannycake Papers.
Lonz Powers, A Romance of the Regulators of Kentucky.
Conan Doyle, The Lost World.
R. A. Cram, Black Spirits and White, 1890.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y.
Life Elizabeth Lucas, by St. Julian Ravenal.
The Crucible, Mart L. Luther.

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William H. Allen, R. F. D. 1, Temple, Pa.
About, La Question Romaine, \$1.00.
Baedeker, Paris, 1913, \$1.50.

William H. Allen—Continued

Schuyler, American Diplomacy, \$4.00.
Townsend, Asia and Europe, \$2.50.
Wilkinson, Swedenborg, 1849, \$2.25.

Moroney, Third St., Cincinnati, Ohio

India Paper, Cambridge Press, Britannica, full flex. mor., gilt edges, as new, \$175.00.
India Paper, New Standard Dictionary, flex. mor., gilt, as new, \$15.00.
\$60.00 set 1910 Putney Pop. Law Library, 12 vols., new, \$15.00.
Harvard Classics, 51 vols., red cloth, new, \$30.00.
\$300 De Courcy Genealogical History of Milesiano Families of Ireland, and 22x30 inch chart, 300 Crests in Corors. (unique) to trade, \$1.00.
Miller's North Am., Geology and Palaeontology, In. vol., illus., new, \$1.00.
N. Y. Times, Saturday Review for 1902 to 1907, 6 vols., bd., each, \$3.00.
\$49.00 set, 10 vols., Business, Commerce and Finance, thick imp., half leather, new, 1910, \$15.00.
\$49.00 set, Am. Law and Procedure, 14 vols., imp. buckram, new, La Salle Extension University, 1915, \$25.00.
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American Historical China Pewter.

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